

# DIGITAL 2022

### **CHINA**

THE ESSENTIAL GUIDE TO THE LATEST CONNECTED BEHAVIOURS





# We are social social



# Hootsuite®

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SKAI

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# IMPORTANT NOTES ON COMPARING DATA

The findings published in this report use the latest data available at the time of production. This may include revised figures for historical data points that were not available when we published previous reports in the Global Digital Reports series. From time to time, we may also change the data sources that we use to inform specific data points, and we may also change how we calculate certain values. Similarly, our data partners may change the ways in which they source, calculate, or report the data that they share with us. As a result, findings published in this report may not correlate with findings published in our previous reports, especially where such findings represent change over time (e.g. annual growth). Where we report figures for change over time, such figures will use the latest available data, so we recommend using the values published in this report, rather than trying to recalculate such values using data from previous reports. Wherever we're aware of the potential for historical mismatches, we've included a note on comparability in the footnotes of each relevant slide. Please read these advisories carefully to understand how data sources or calculations have changed since previous reports, and beware of making any comparisons with historical data. In addition to changes in data sources and calculations, please note that social media user numbers may not represent unique individuals. This is because some people may manage multiple social media accounts, and because some social media accounts may represent 'non-human' entities (e.g. businesses, animals, bands, etc.). As a result, the figures we publish for social media users may exceed the figures we publish for total population or for internet users. This may seem counter-intuitive, but such differences do not represent mistakes. For more information, please read our notes on data variance, mismatches, and curiosities: https://datareportal.com/notes-on-data.



# GLOBAL HEADLINES



# GLOBAL DIGITAL HEADLINES

OVERVIEW OF THE ADOPTION AND USE OF CONNECTED DEVICES AND SERVICES AT A WORLDWIDE LEVEL



TOTAL POPULATION



MOBILE CONNECTIONS



INTERNET USERS



**ACTIVE SOCIAL** MEDIA USERS



7.91 **BILLION** 

YEAR-ON-YEAR CHANGE

+1.0%

**URBANISATION** 

**57.0**%

8.28 **BILLION** 

YEAR-ON-YEAR CHANGE

+2.9%

TOTAL vs. POPULATION

104.6%

4.95 **BILLION** 

YEAR-ON-YEAR CHANGE

+4.0%

TOTAL vs. POPULATION

**62.5**%

4.62 **BILLION** 

YEAR-ON-YEAR CHANGE

+10.1%

TOTAL vs. POPULATION

58.4%

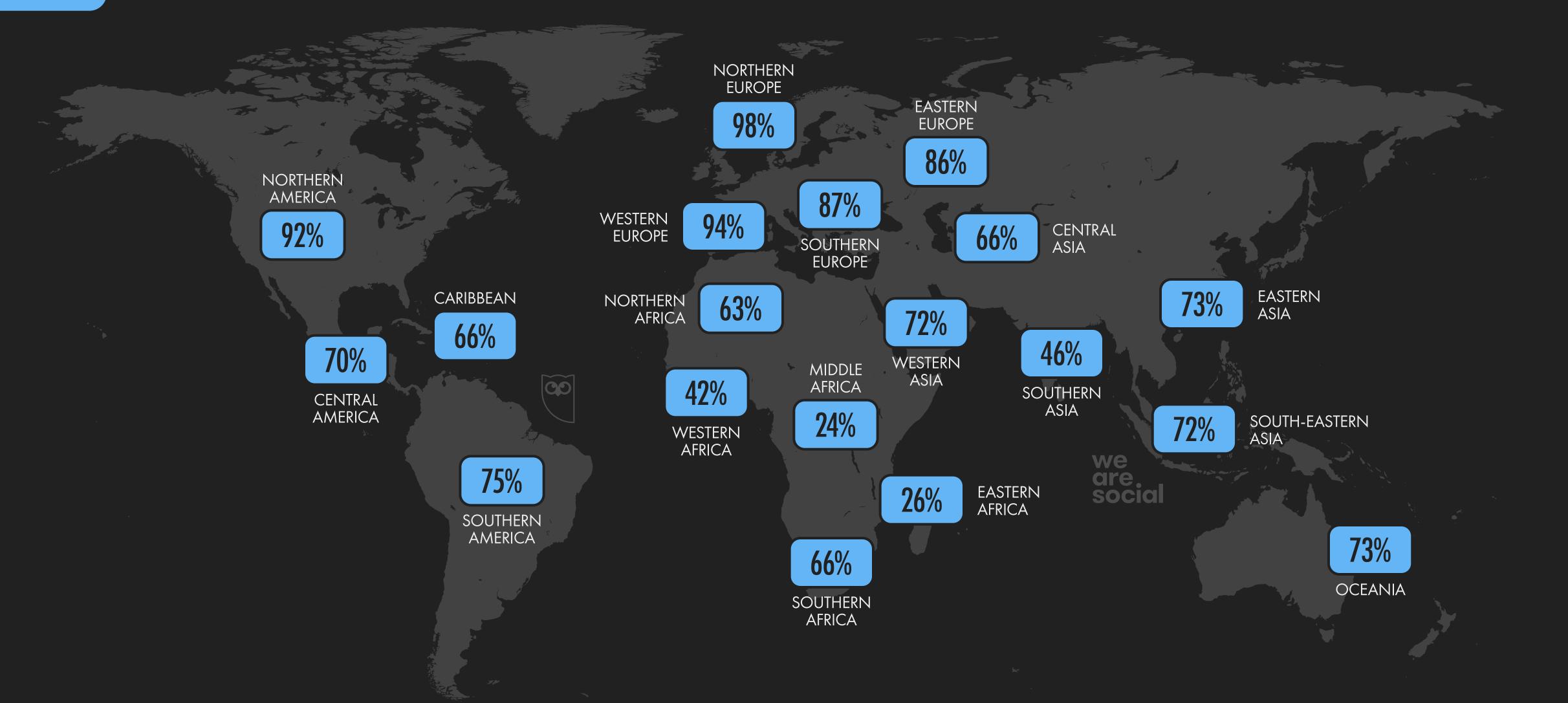




# INTERNET ADOPTION

INTERNET USERS AS A PERCENTAGE OF TOTAL POPULATION



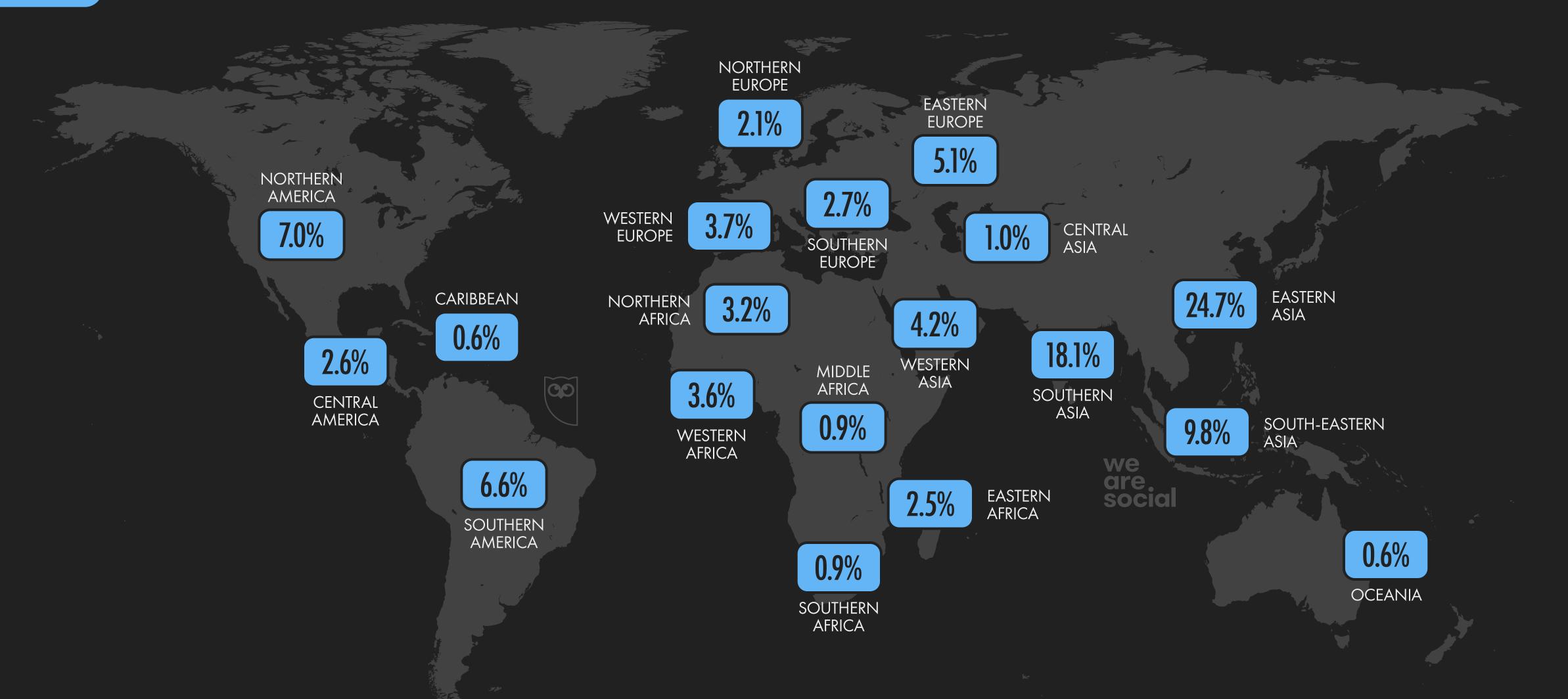




# SHARE OF GLOBAL INTERNET USERS

INTERNET USERS AS A PERCENTAGE OF TOTAL GLOBAL INTERNET USERS



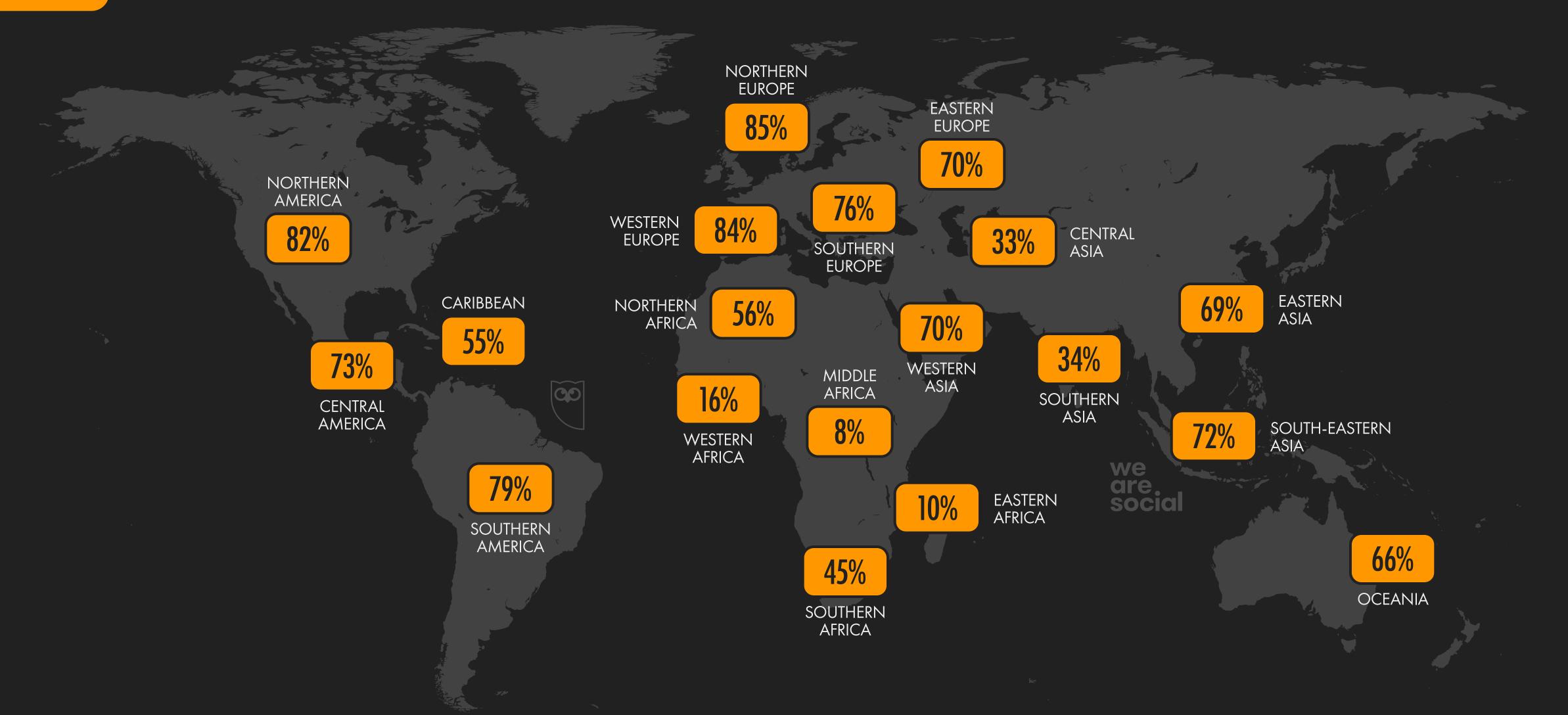




# SOCIAL MEDIA USERS vs. TOTAL POPULATION

GLOBAL OVERVIEW

ACTIVE SOCIAL MEDIA USERS AS A PERCENTAGE OF THE TOTAL POPULATION (NOTE: USERS MAY NOT REPRESENT UNIQUE INDIVIDUALS)



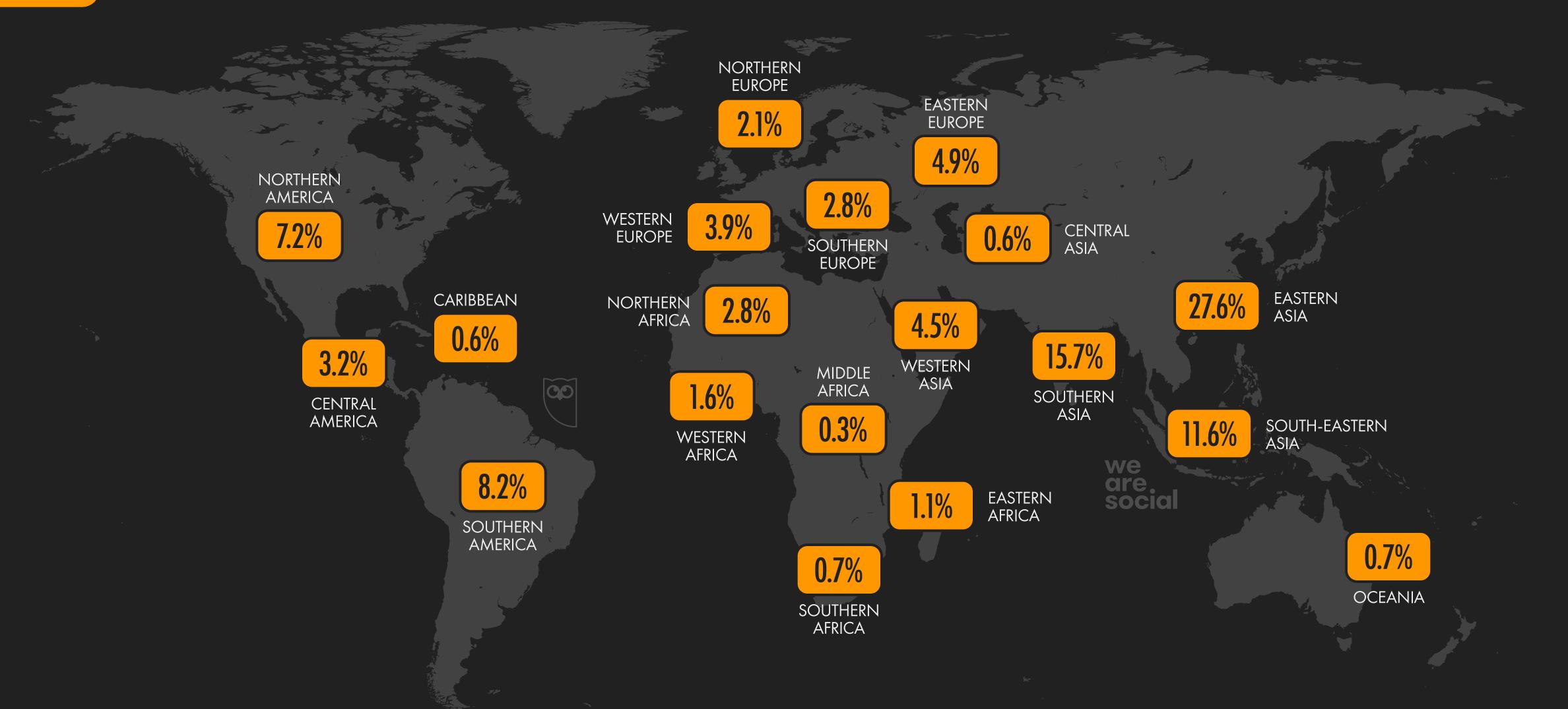




# SHARE OF GLOBAL SOCIAL MEDIA USERS

ACTIVE SOCIAL MEDIA USERS IN EACH REGION AS A PERCENTAGE OF TOTAL GLOBAL ACTIVE SOCIAL MEDIA USERS







11

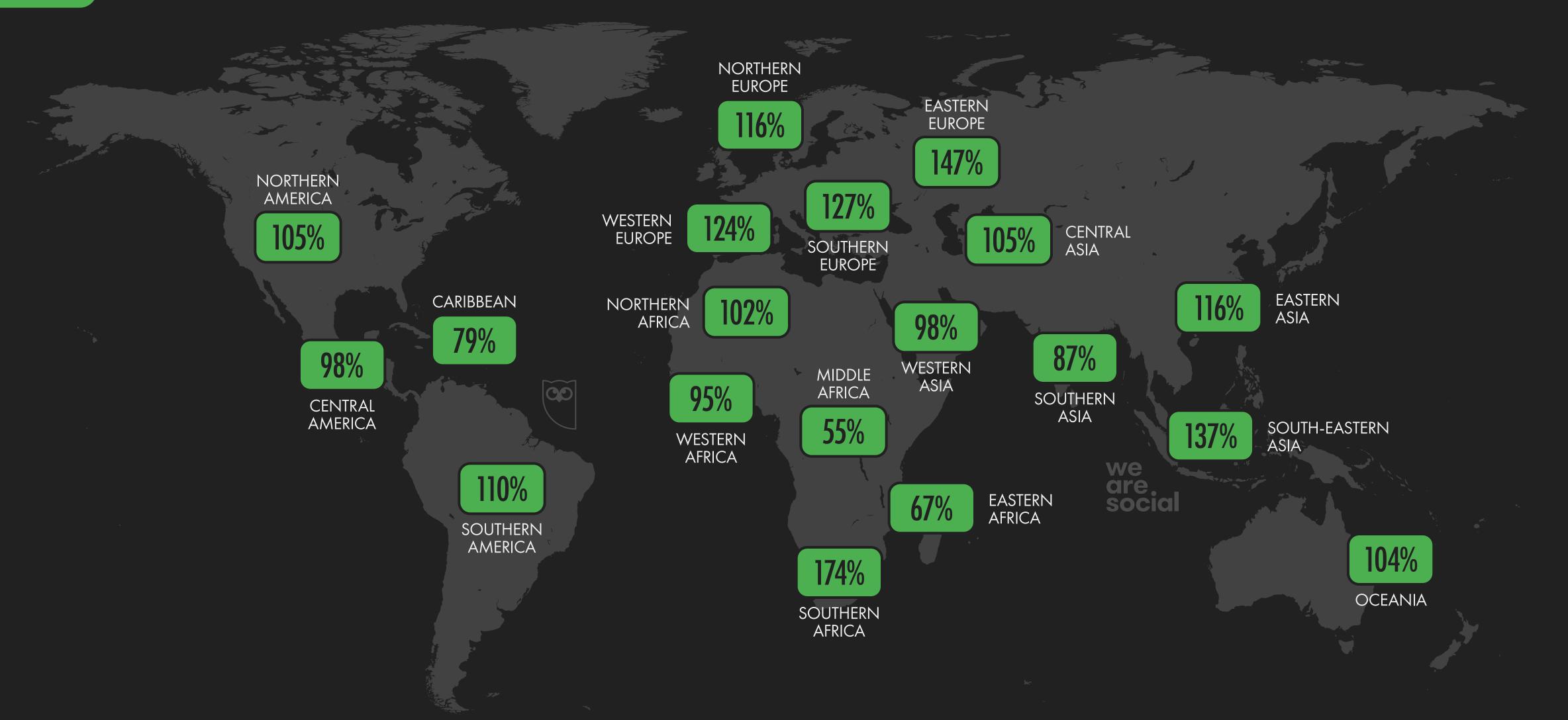




# MOBILE CONNECTIVITY

CELLULAR MOBILE CONNECTIONS COMPARED WITH TOTAL POPULATION







#### EXPLORE OUR COMPLETE COLLECTION OF DIGITAL 2022 GLOBAL DATA





CLICK HERE TO READ OUR FLAGSHIP DIGITAL 2022 GLOBAL OVERVIEW REPORT, PACKED WITH ALL THE NUMBERS YOU NEED TO MAKE SENSE OF THE CURRENT STATE OF DIGITAL

CLICK HERE TO READ OUR DIGITAL 2022
LOCAL COUNTRY HEADLINES REPORT, WITH
ESSENTIAL STATS FOR DIGITAL ADOPTION
IN EVERY COUNTRY AROUND THE WORLD

#### Hootsuite's Perspective

# Digital Trends

Three ways to embrace change and gain an edge on social media in 2022



There's more to social commerce than having a "buy now" button in your posts. Social media has become a top channel for online brand research, second only to search engines, and is widely used for every stage of the purchase journey. That's why businesses are reimagining what their commerce experience looks like. To win in 2022, you must create a thoughtful path that leads to and extends far beyond the point of purchase on social.



Once upon a time, businesses could afford to dabble in social customer service. But since the pandemic, most have relied on a more robust customer care strategy to find their happily ever after. In 2022, brands will continue to meet customers where they are by making social a core channel for customer care, and social marketers—who understand this channel intuitively and know the customers deeply—should be brought on board to help.



Gen Z is currently the largest demographic group globally. They spend an average of 3 hours on social media per day, and social is their go-to channel for everything from entertainment and news, to shopping and messaging. These digital natives are driving where social is headed next. And even if Gen Z isn't your target audience, understanding their influence on the digital and social universe will help give your brand a competitive advantage in 2022 (and beyond).



CHINA

# ESSENTIAL DIGITAL HEADLINES

OVERVIEW OF THE ADOPTION AND USE OF CONNECTED DEVICES AND SERVICES



TOTAL POPULATION



CELLULAR MOBILE CONNECTIONS



1.63 **BILLION** 

vs. POPULATION

**INTERNET** USERS



1.02 **BILLION** 

vs. POPULATION

70.9%

**ACTIVE SOCIAL** MEDIA USERS



983.3 **MILLION** 

vs. POPULATION





1.45

**BILLION** 

**URBANISATION** 

# DIGITAL GROWTH

CHANGE IN THE USE OF CONNECTED DEVICES AND SERVICES OVER TIME



TOTAL POPULATION



+0.3%

YEAR-ON-YEAR CHANGE

+4.6 MILLION

CELLULAR MOBILE CONNECTIONS



+1.8%

YEAR-ON-YEAR CHANGE

+29 MILLION

INTERNET USERS



+3.6%

YEAR-ON-YEAR CHANGE

+36 MILLION

ACTIVE SOCIAL MEDIA USERS



+5.6%

YEAR-ON-YEAR CHANGE

+53 MILLION





WE ARE SOCIAL

#### DIGITAL CULTURE AT A GLANCE

CN

#### THE PEOPLE, TERMS AND MEDIA PEOPLE ARE ENGAGING WITH ONLINE

WORD OF THE YEAR

伤害不大,侮辱极强

LITTLE HARM BUT HUGE INSULT
(DIGITALING, 2021)

MOST STREAMED SONG 漢河舞厅 - 柳爽 MOHE DANCE HALL - LIU SHUANG (TENCENT, 2021)

MOST STREAMED TV SHOW 叛逆者
THE REBEL
(BILIBILI, 2021)

MOST TALKED ABOUT CELEBRITY 吴亦凡 KRIS WU (ABC NEWS, 2021)

HIGHEST GROSSING MOVIE 长津湖 THE BATTLE AT LAKE CHANGJIN (WIKIPEDIA, 2021)

READ MORE ABOUT LOCAL CULTURE ON OUR BLOG HERE.



DIGITAL2022\_DIGITA



# POPULATION ESSENTIALS

DEMOGRAPHICS AND OTHER KEY INDICATORS

P

KEPIOS



TOTAL **POPULATION** 



1.45 **BILLION** 

URBAN



63.4%

**FEMALE POPULATION** 



48.7%



P

MALE **POPULATION** 



51.3%



KEPIOS

YEAR-ON-YEAR CHANGE IN TOTAL POPULATION



+0.3% **+4.6 MILLION** 

MEDIAN AGE OF THE POPULATION



39.1

**POPULATION** 



POPULATION DENSITY (PEOPLE PER KM<sup>2</sup>)



**OVERALL LITERACY** (ADULTS AGED 15+)



96.8%

FEMALE LITERACY (ADULTS AGED 15+)



MALE LITERACY (ADULTS AGED 15+)





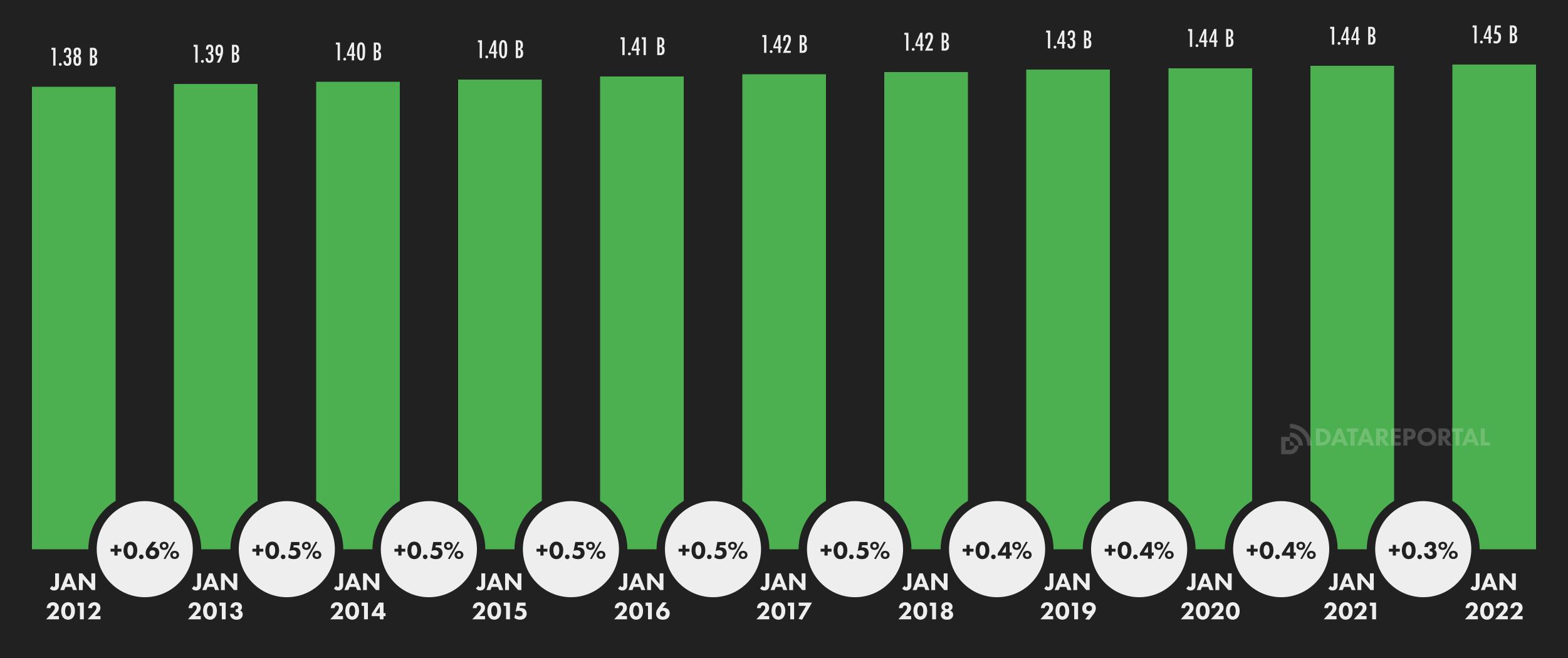
P



# POPULATION OVER TIME

CHINA

TOTAL POPULATION AND YEAR-ON-YEAR CHANGE







# POPULATION BY AGE

SHARE OF THE TOTAL POPULATION BY AGE GROUP



TOTAL POPULATION



9

POPULATION AGED 0-4



KEPIOS

P





POPULATION AGED 13-17



9

KEPIOS





KEPIOS

9

1.45
BILLION

5.6%

9.5%

5.8%

8.1%

POPULATION AGED 25-34



KEPIOS

POPULATION AGED 35-44



14.2%

POPULATION AGED 45-54



16.2%

POPULATION AGED 55-64



13.2%

POPULATION AGED 65+



12.8%





# DEVICE OWNERSHIP

PERCENTAGE OF INTERNET USERS AGED 16 TO 64 WHO OWN EACH KIND OF DEVICE



ANY KIND OF MOBILE PHONE



94.7%

YEAR-ON-YEAR CHANGE -1.7% (-160 BPS)

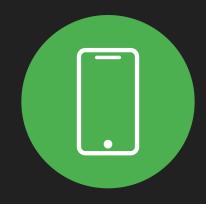
> GAMES CONSOLE



13.3%

YEAR-ON-YEAR CHANGE +13.7% (+160 BPS)

**SMART** PHONE



94.7%

YEAR-ON-YEAR CHANGE -1.7% (-160 BPS)

SMART WATCH OR **SMART WRISTBAND** 



33.7%

YEAR-ON-YEAR CHANGE

**FEATURE** PHONE



3.9%

YEAR-ON-YEAR CHANGE -13.3% (-60 BPS)

> TV STREAMING DEVICE



9.8%

YEAR-ON-YEAR CHANGE

LAPTOP OR DESKTOP COMPUTER



GWI.

GWI.

52.3%

YEAR-ON-YEAR CHANGE +4.2% (+210 BPS)

> **SMART HOME** DEVICE



20.0%

YEAR-ON-YEAR CHANGE +25.8% (+410 BPS)

**TABLET** DEVICE



35.5%

YEAR-ON-YEAR CHANGE +12.3% (+390 BPS)

VIRTUAL REALITY

DEVICE



6.0%

YEAR-ON-YEAR CHANGE

+33.3% (+150 BPS)







GWI.

+23.4% (+640 BPS)

GWI.

KEPIOS

+42.0% (+290 BPS)

22

## DAILY TIME SPENT WITH MEDIA

THE AVERAGE AMOUNT OF TIME EACH DAY THAT INTERNET USERS AGED 16 TO 64 SPEND WITH DIFFERENT KINDS OF MEDIA AND DEVICES

GWI.



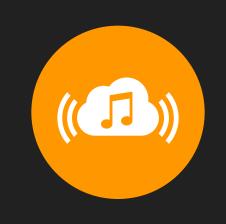
TIME SPENT USING THE INTERNET



5H 15M

YEAR-ON-YEAR CHANGE -2.2% (-7 MINS)

TIME SPENT LISTENING TO MUSIC STREAMING SERVICES



1H 21M

YEAR-ON-YEAR CHANGE -11.0% (-10 MINS) TIME SPENT WATCHING TELEVISION (BROADCAST AND STREAMING)



2H 57M

YEAR-ON-YEAR CHANGE -8.3% (-16 MINS)

TIME SPENT LISTENING TO BROADCAST RADIO



YEAR-ON-YEAR CHANGE +2.8% (+2 MINS) TIME SPENT USING SOCIAL MEDIA



1H 57M

YEAR-ON-YEAR CHANGE -5.6% (-7 MINS)

TIME SPENT LISTENING TO PODCASTS



1H 07M

YEAR-ON-YEAR CHANGE -10.7% (-8 MINS) TIME SPENT READING PRESS MEDIA (ONLINE AND PHYSICAL PRINT)



2H 31M

YEAR-ON-YEAR CHANGE -8.5% (-14 MINS)

TIME SPENT USING A GAMES CONSOLE



GWI.

1H 15M

YEAR-ON-YEAR CHANGE -7.4% (-6 MINS)







GWI.



1H 14M



INTERNET

# **OVERVIEW OF INTERNET USE**

ESSENTIAL INDICATORS OF INTERNET ADOPTION AND USE



TOTAL INTERNET **USERS** 

INTERNET USERS AS A PERCENTAGE OF TOTAL POPULATION

YEAR-ON-YEAR CHANGE IN THE NUMBER OF **INTERNET USERS** 

**AVERAGE DAILY TIME SPENT** USING THE INTERNET BY **EACH INTERNET USER** 

PERCENTAGE OF USERS ACCESSING THE INTERNET VIA MOBILE PHONES











**BILLION** 

70.9%

+3.6% +36 MILLION 5H 15M 91.1% -2.2% (-7 MINS)



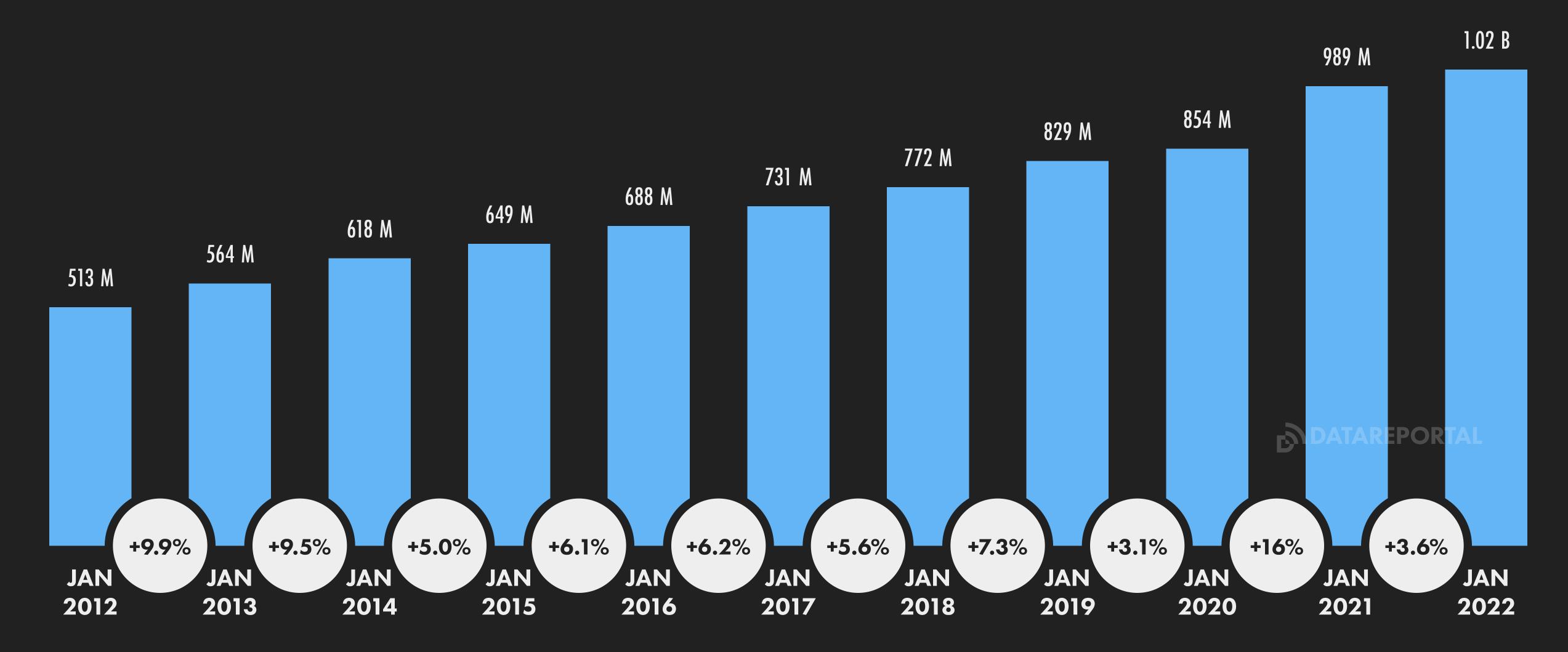


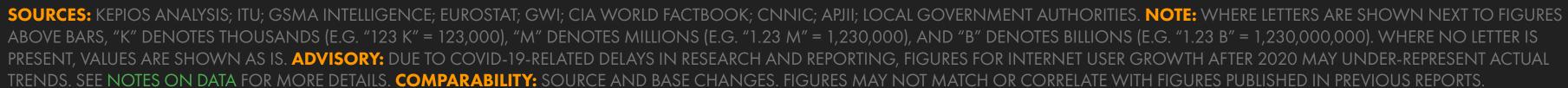


# INTERNET USERS OVER TIME

NUMBER OF INTERNET USERS AND YEAR-ON-YEAR CHANGE











# INTERNET USER PERSPECTIVES

INTERNET USER NUMBERS PUBLISHED BY DIFFERENT SOURCES



**INTERNET USERS:** ITU





**INTERNET USERS:** CIA WORLD FACTBOOK



**INTERNET USERS:** INTERNETWORLDSTATS



1.02 **BILLION** 

vs. POPULATION

989.1 MILLION

vs. POPULATION

**BILLION** 

1.02

vs. POPULATION





# DAILY TIME SPENT USING THE INTERNET

AMOUNT OF TIME THAT INTERNET USERS AGED 16 TO 64 SPEND USING THE INTERNET EACH DAY



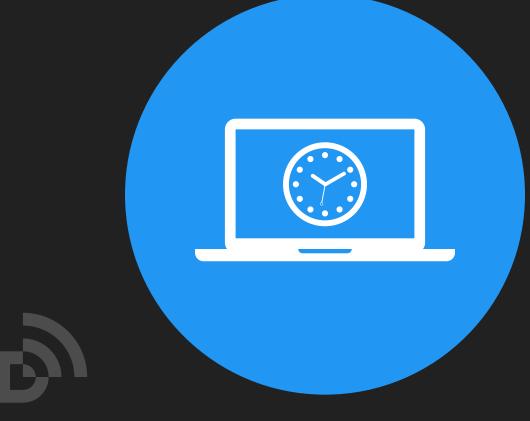
DAILY TIME SPENT USING THE INTERNET ACROSS ALL DEVICES

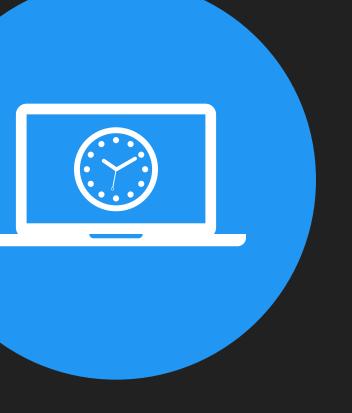
TIME SPENT USING THE INTERNET ON MOBILE PHONES TIME SPENT USING THE INTERNET ON COMPUTERS AND TABLETS

MOBILE'S SHARE OF TOTAL DAILY INTERNET TIME











5H 15M

3H 06M 2H 09M

58.9%



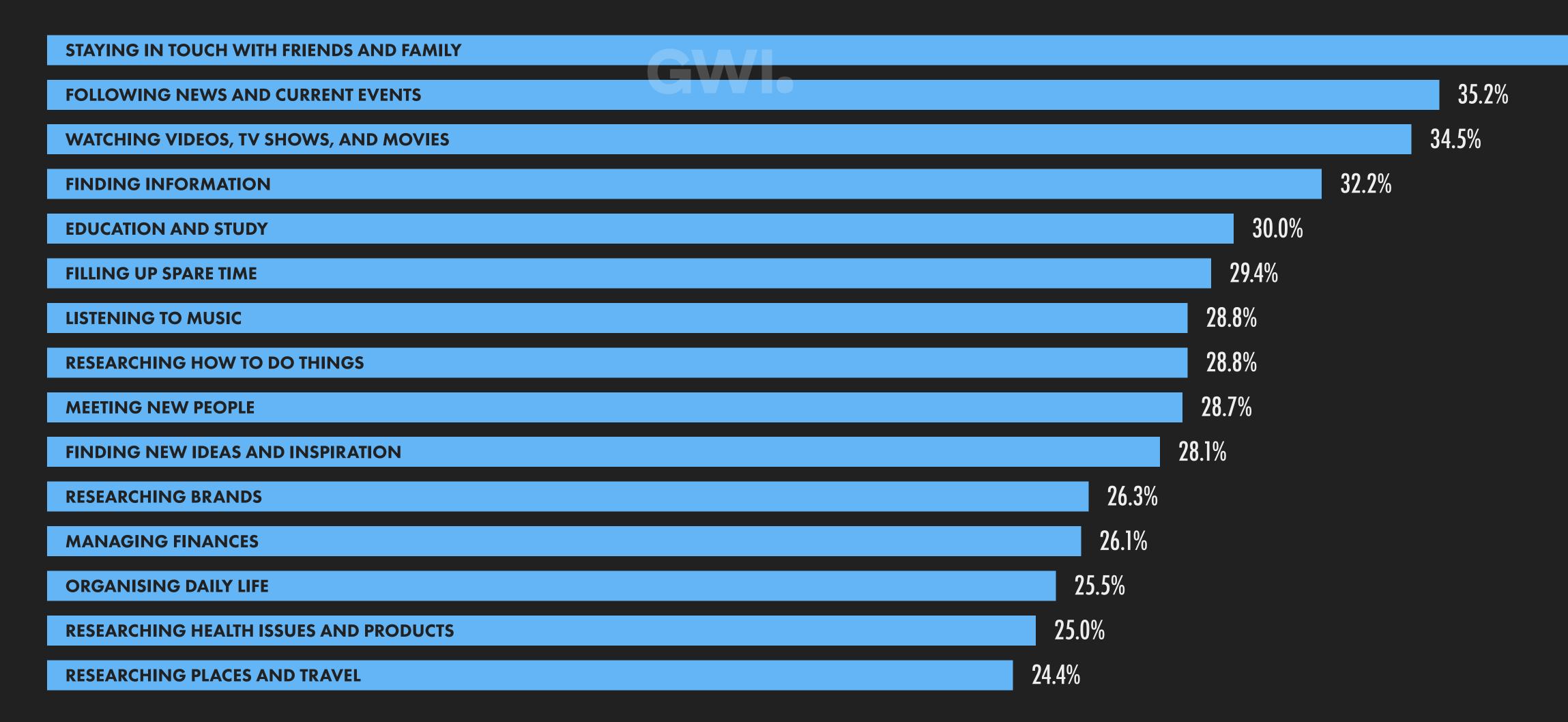
## MAIN REASONS FOR USING THE INTERNET

\*\*

CHINA

39.1%

PRIMARY REASONS WHY INTERNET USERS AGED 16 TO 64 USE THE INTERNET





# DEVICES USED TO ACCESS THE INTERNET

D

PERCENTAGE OF INTERNET USERS AGED 16 TO 64 WHO USE EACH KIND OF DEVICE TO ACCESS THE INTERNET



MOBILE PHONE (ANY)



91.1%

YEAR-ON-YEAR CHANGE -2.5% (-230 BPS)

PERSONAL LAPTOP OR DESKTOP



59.0%

YEAR-ON-YEAR CHANGE +8.5% (+460 BPS)

LAPTOP OR DESKTOP (ANY)



68.3%

YEAR-ON-YEAR CHANGE +13.5% (+810 BPS)

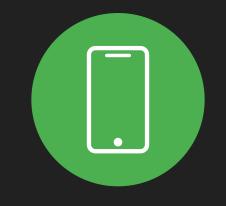
> **WORK LAPTOP OR DESKTOP**



36.1%

YEAR-ON-YEAR CHANGE

**SMART** PHONE



90.1%

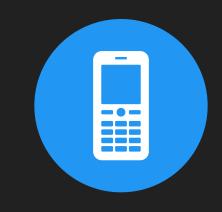
YEAR-ON-YEAR CHANGE -2.8% (-260 BPS)

> CONNECTED **TELEVISION**



29.3%

**FEATURE** PHONE



GWI.

P

4.2%

YEAR-ON-YEAR CHANGE +31.3% (+100 BPS)

> **SMART HOME** DEVICE



16.8%

YEAR-ON-YEAR CHANGE [NEW DATA POINT]

**TABLET** DEVICE



KEPIOS

GWI.

29.8%

YEAR-ON-YEAR CHANGE +22.6% (+550 BPS)

> GAMES CONSOLE



9.1%

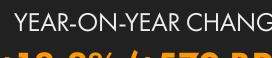
YEAR-ON-YEAR CHANGE

+62.5% (+350 BPS)

we are. social



GWI.



+18.8% (+570 BPS)

YEAR-ON-YEAR CHANGE

+16.3% (+410 BPS)

**SOURCE:** GWI (Q3 2021). FIGURES REPRESENT THE FINDINGS OF A BROAD GLOBAL SURVEY OF INTERNET USERS AGED 16 TO 64. SEE GWI.COM FOR FULL DETAILS. **NOTES:** "MOBILE PHONE (ANY)" INCLUDES USERS WHO ACCESS VIA A SMARTPHONE OR A FEATURE PHONE. "LAPTOP OR DESKTOP (ANY)" INCLUDES USERS WHO ACCESS VIA THEIR OWN COMPUTER OR A COMPUTER PROVIDED BY THEIR EMPLOYER. PERCENTAGE CHANGE VALUES REFLECT RELATIVE CHANGE. "BPS" VALUES SHOW THE CHANGE IN BASIS POINTS, AND REFLECT ABSOLUTE CHANGE.

GWI.

## INTERNET CONNECTION SPEEDS

MEDIAN DOWNLOAD SPEEDS (IN MEGABITS PER SECOND) OF MOBILE AND FIXED INTERNET CONNECTIONS

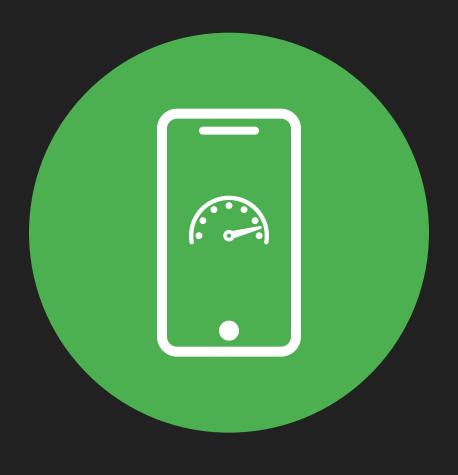


MEDIAN DOWNLOAD SPEED OF CELLULAR MOBILE INTERNET CONNECTIONS

YEAR-ON-YEAR CHANGE IN MEDIAN CELLULAR MOBILE INTERNET CONNECTION SPEED

MEDIAN DOWNLOAD SPEED OF FIXED INTERNET CONNECTIONS

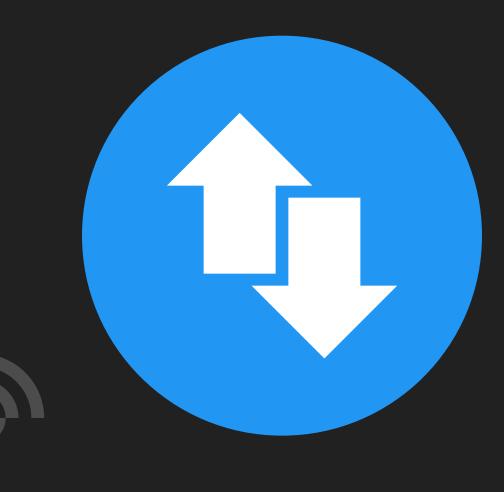
YEAR-ON-YEAR CHANGE IN MEDIAN FIXED INTERNET CONNECTION SPEED











**MBPS** 

+79.9% +43.01 MBPS

146.62 **MBPS** 

+55.6% +52.40 MBPS



# SHARE OF WEB TRAFFIC BY DEVICE

PERCENTAGE OF TOTAL WEB PAGES SERVED TO WEB BROWSERS RUNNING ON EACH KIND OF DEVICE



MOBILE PHONES



LAPTOP AND DESKTOP COMPUTERS



TABLET DEVICES



OTHER DEVICES



64.32%

YEAR-ON-YEAR CHANGE

+6.6% (+400 BPS)

34.82%

YEAR-ON-YEAR CHANGE

-9.8% (-378 BPS)

0.86%

YEAR-ON-YEAR CHANGE

-20.4% (-22 BPS)

0%

YEAR-ON-YEAR CHANGE

[UNCHANGED]



# SHARE OF WEB TRAFFIC BY BROWSER

PERCENTAGE OF TOTAL WEB PAGES SERVED TO EACH BRAND OF WEB BROWSER RUNNING ON ANY DEVICE



CHROME



50.86%

YEAR-ON-YEAR CHANGE +12.2% (+554 BPS) SAFARI



10.53%

YEAR-ON-YEAR CHANGE +26.9% (+223 BPS) MICROSOFT EDGE



4.06%

YEAR-ON-YEAR CHANGE +111% (+214 BPS) **FIREFOX** 



2.90%

YEAR-ON-YEAR CHANGE -7.6% (-24 BPS)

SAMSUNG INTERNET



0.42%

YEAR-ON-YEAR CHANGE -8.7% (-4 BPS)

0.22%

YEAR-ON-YEAR CHANGE

UC BROWSER



11.56%

YEAR-ON-YEAR CHANGE -26.0% (-406 BPS) **OTHER** 



19.45%

YEAR-ON-YEAR CHANGE -22.2% (-554 BPS)

> we are. social



**OPERA** 



-12.0% (-3 BPS)



# MOST-VISITED WEBSITES: ALEXA RANKING



RANKING OF THE MOST-VISITED WEBSITES ACCORDING TO ALEXA INTERNET, BASED ON TOTAL MONTHLY WEBSITE TRAFFIC

#	WEBSITE	TIME PER DAY	PAGES PER DAY
01	TMALL.COM	07M 01S	3.83
02	BAIDU.COM	05M 16S	4.92
03	QQ.COM	03M 51S	3.88
04	SOHU.COM	03M 38S	4.56
05	TAOBAO.COM	04M 17S	3.49
06	360.CN	(KEPIOS 03M 17S	4.23
07	JD.COM	03M 32S	4.35
08	WEIBO.COM	02M 45S	3.31
09	SINA.COM.CN	02M 50S	3.36
10	PANDA.TV	02M 51S	5.43

#	WEBSITE	TIME PER DAY	PAGES PER DAY
11	ZHANQI.TV	02M 52S	5.41
12	XINHUANET.COM	02M 55S	5.64
13	ALIPAY.COM	03M 04S	3.35
14	GOOGLE.COM.HK	04M 34S	5.90
15	CSDN.NET	03M 16S	4.89
16	YY.COM	02M 49S	5.24
17	HUANQIU.COM	02M 50S	5.17
18	TIANYA.CN	02M 54S	5.14
19	170K.COM	02M 17S	4.02
20	HAOSOU.COM	07M 11S	14.50



# SEARCH ENGINE MARKET SHARE

PERCENTAGE OF TOTAL WEB TRAFFIC REFERRED BY SEARCH ENGINES THAT ORIGINATED FROM EACH SEARCH SERVICE



GOOGLE



2.22%

YEAR-ON-YEAR CHANGE -39.3% (-144 BPS)



BING

3.94%

YEAR-ON-YEAR CHANGE +32.2% (+96 BPS) **BAIDU** 



86.82%

YEAR-ON-YEAR CHANGE +16.7% (+1,245 BPS) YAHOO!



D

0.02%

YEAR-ON-YEAR CHANGE [UNCHANGED]

**YANDEX** 



0.17%

**DUCKDUCKGO** 



0%

**ECOSIA** 



0.01%

[FROM 0%] (+1 BPS)

YEAR-ON-YEAR CHANGE

**OTHER** 



6.82%

YEAR-ON-YEAR CHANGE

-63.9% (-1,208 BPS)

YEAR-ON-YEAR CHANGE +143% (+10 BPS)

YEAR-ON-YEAR CHANGE [UNCHANGED]





# **ACCESSING ONLINE INFORMATION**

PERCENTAGE OF INTERNET USERS AGED 16 TO 64 WHO ENGAGE IN EACH KIND OF ONLINE ACTIVITY



USE VOICE ASSISTANTS (E.G. SIRI, GOOGLE ASSISTANT) TO FIND INFORMATION EACH WEEK

VISIT SOCIAL NETWORKS
TO LOOK FOR INFORMATION
ABOUT BRANDS AND PRODUCTS

USE IMAGE RECOGNITION TOOLS (E.G. GOOGLE LENS, PINTEREST LENS) ON MOBILE EACH MONTH

USE ONLINE TOOLS TO TRANSLATE TEXT INTO DIFFERENT LANGUAGES EACH WEEK









32.9%

32.9%

30.8%

26.0%





# WATCHING ONLINE VIDEO CONTENT

PERCENTAGE OF INTERNET USERS AGED 16 TO 64 WHO WATCH EACH KIND OF VIDEO CONTENT VIA THE INTERNET EACH WEEK

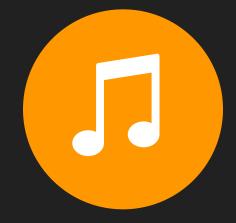


ANY KIND OF VIDEO



95.6%

MUSIC VIDEO



GWI.

KEPIOS

44.1%

COMEDY, MEME, OR VIRAL VIDEO



GWI.

P

26.5%

TUTORIAL OR HOW-TO VIDEO



23.2%

VIDEO LIVESTREA*M* 



36.3%

EDUCATIONAL VIDEO



25.8%

PRODUCT REVIEW VIDEO



29.4%

SPORTS CLIP OR HIGHLIGHTS VIDEO



33.8%

GAMING VIDEO



GWI.

30.0%

INFLUENCER
VIDEOS AND VLOGS



**31.1%** 

GWI.

## STREAMING TV CONTENT VIA THE INTERNET

PERCENTAGE OF INTERNET USERS AGED 16 TO 64 WHO WATCH TV CONTENT VIA STREAMING SERVICES (E.G. NETFLIX) EACH MONTH

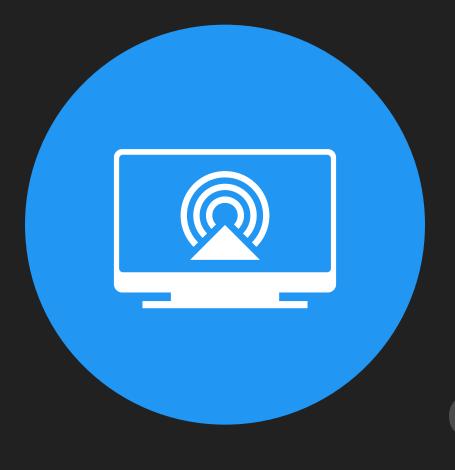


PERCENTAGE OF INTERNET USERS AGED 16 TO 64 WHO STREAM TV CONTENT OVER THE INTERNET

INTERNET USERS WHO STREAM
TV CONTENT vs. INTERNET USERS
WHO WATCH ANY KIND OF TV

AVERAGE DAILY TIME INTERNET USERS AGED 16 TO 64 SPEND WATCHING STREAMING TV

TIME SPENT WATCHING STREAMING
TV AS A PERCENTAGE OF TOTAL
TIME SPENT WATCHING TV









94.1%

98.7%

1H 33M

52.5%



## LISTENING TO ONLINE AUDIO CONTENT

PERCENTAGE OF INTERNET USERS AGED 16 TO 64 WHO LISTEN TO EACH KIND OF AUDIO CONTENT VIA THE INTERNET EACH WEEK



LISTEN TO MUSIC STREAMING SERVICES

38.6%

LISTEN TO ONLINE RADIO SHOWS OR STATIONS



28.4%

LISTEN TO PODCASTS



19.2%

LISTEN TO AUDIO BOOKS



32.8%



# DEVICES USED TO PLAY VIDEO GAMES

PERCENTAGE OF INTERNET USERS AGED 16 TO 64 WHO PLAY VIDEO GAMES ON EACH KIND OF DEVICE



**ANY DEVICE** 



77.4%

GWI.

SMARTPHONE



58.8%

LAPTOP OR DESKTOP



28.1%

GAMES CONSOLE



20.4%

GWI.

**TABLET** 



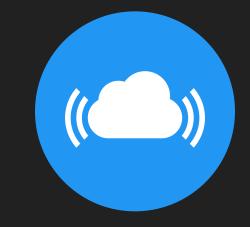
12.5%

HAND-HELD GAMING DEVICE



16.4%

MEDIA STREAMING DEVICE



GWI.

13.6%

VIRTUAL REALITY HEADSET



12.7%



#### SMART HOME MARKET OVERVIEW

VALUE OF THE MARKET FOR SMART HOME DEVICES (U.S. DOLLARS)

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NUMBER OF HOMES WITH SMART HOME DEVICES



**67.58 MILLION** YEAR-ON-YEAR CHANGE +16% (+9.3 MILLION)

VALUE OF SMART HOME SECURITY DEVICE MARKET



\$3.03 **BILLION** YEAR-ON-YEAR CHANGE

+33% (+\$755 MILLION)

TOTAL ANNUAL VALUE OF THE SMART HOME DEVICES MARKET



\$20.11 **BILLION** YEAR-ON-YEAR CHANGE

+34% (+\$5.1 BILLION)

VALUE OF SMART HOME ENTERTAINMENT DEVICE MARKET



**BILLION** YEAR-ON-YEAR CHANGE +29% (+\$387 MILLION) VALUE OF SMART HOME APPLIANCES MARKET



\$10.37 **BILLION** YEAR-ON-YEAR CHANGE +37% (+\$2.8 BILLION)

VALUE OF SMART HOME **COMFORT & LIGHTING MARKET** 



\$1.06 **BILLION** YEAR-ON-YEAR CHANGE VALUE OF SMART HOME CONTROL & CONNECTIVITY DEVICE MARKET



statista 🗹

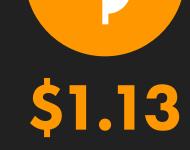
\$2.81 **BILLION** YEAR-ON-YEAR CHANGE +30% (+\$656 MILLION)

VALUE OF SMART HOME



**BILLION** YEAR-ON-YEAR CHANGE

**ENERGY MANAGEMENT MARKET** 



+34% (+\$290 MILLION)

statista 🔽



+34% (+\$267 MILLION)

41

**SOURCE:** STATISTA DIGITAL MARKET OUTLOOK. SEE STATISTA.COM FOR MORE DETAILS. **NOTES:** "SMART HOME DEVICES" INCLUDE: DIGITALLY CONNECTED AND CONTROLLED HOME DEVICES THAT CAN BE REMOTELY CONTROLLED; SENSORS, ACTUATORS AND CLOUD SERVICES THAT ENABLE HOME AUTOMATION; CONTROL HUBS THAT CONNECT SENSORS AND ACTUATORS TO REMOTE CONTROLS AND TO EACH OTHER; AND SMART HOME-RELATED SOFTWARE SALES (INCLUDING SUBSCRIPTION FEES). DOES NOT INCLUDE SMART TVS, OR B2B OR C2C SALES. FIGURES REPRESENT ESTIMATES OF FULL-YEAR REVENUES FOR 2021 IN U.S. DOLLARS, AND COMPARISONS WITH EQUIVALENT VALUES FOR THE PREVIOUS CALENDAR YEAR. **COMPARABILITY:** BASE CHANGES.





### AVERAGE ANNUAL REVENUE PER SMART HOME

**KEPIOS** 

statista 🗹

AVERAGE ANNUAL SPEND ON SMART HOME DEVICES PER SMART HOME (U.S. DOLLARS)

statista 🗹

9



PENETRATION OF SMART HOME DEVICES



14.5% YEAR-ON-YEAR CHANGE +15% (+115 BPS) ARPU: SPEND ON ALL SMART HOME DEVICES



\$298 YEAR-ON-YEAR CHANGE +16% (+\$40.36) ARPU: SMART HOME APPLIANCES



\$342 YEAR-ON-YEAR CHANGE +3.1% (+\$10.36) ARPU: SMART HOME CONTROL & CONNECTIVITY DEVICES

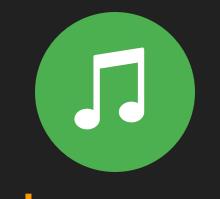


\$122 YEAR-ON-YEAR CHANGE -0.3% (-\$0.34)

ARPU: SMART HOME SECURITY DEVICES



\$103 YEAR-ON-YEAR CHANGE +1.3% (+\$1.30) ARPU: SMART HOME ENTERTAINMENT DEVICES



\$60.32
YEAR-ON-YEAR CHANGE

+1.1% (+\$0.63)

ARPU: SMART HOME COMFORT & LIGHTING



\$35.42 YEAR-ON-YEAR CHANGE +2.1% (+\$0.72) ARPU: SMART HOME ENERGY MANAGEMENT



\$47.01 YEAR-ON-YEAR CHANGE -1.9% (-\$0.89)

KEPIOS

statista 🛂

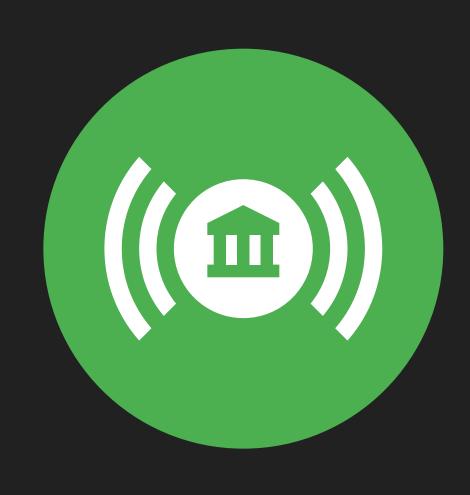


## USE OF ONLINE FINANCIAL SERVICES

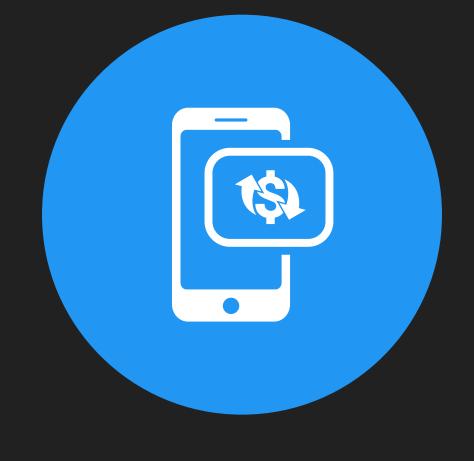
PERCENTAGE OF INTERNET USERS AGED 16 TO 64 WHO OWN OR USE EACH KIND OF DIGITAL FINANCIAL SERVICE



USE A BANKING, INVESTMENT, OR INSURANCE WEBSITE OR MOBILE APP EACH MONTH USE A MOBILE PAYMENT SERVICE (E.G. APPLE PAY, SAMSUNG PAY) EACH MONTH OWN ANY FORM OF CRYPTOCURRENCY (E.G. BITCOIN, ETHER)



GWI.



30.6%



5.7%

22.1%





#### ONLINE PRIVACY AND SECURITY

PERSPECTIVES AND ACTIVITIES OF ONLINE ADULTS RELATING TO THEIR ONLINE DATA PRIVACY AND SECURITY



EXPRESS CONCERN
ABOUT WHAT IS REAL
vs. WHAT IS FAKE
ON THE INTERNET

WORRY ABOUT HOW COMPANIES MIGHT USE THEIR ONLINE DATA

DECLINE COOKIES
ON WEBSITES
AT LEAST SOME
OF THE TIME

USE A TOOL TO BLOCK ADVERTISEMENTS ON THE INTERNET AT LEAST SOME OF THE TIME USE A VIRTUAL PRIVATE
NETWORK (VPN) TO
ACCESS THE INTERNET AT
LEAST SOME OF THE TIME











26.8%

32.6%

43.4%

29.3%





SOCIAL MEDIA

## OVERVIEW OF SOCIAL MEDIA USE

HEADLINES FOR SOCIAL MEDIA ADOPTION AND USE (NOTE: USERS MAY NOT REPRESENT UNIQUE INDIVIDUALS)

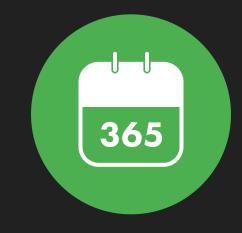


NUMBER OF SOCIAL **MEDIA USERS** 



P

YEAR-ON-YEAR CHANGE IN SOCIAL MEDIA USERS



+5.6%

+53 MILLION

P

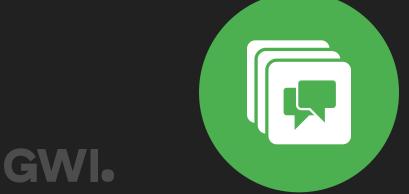
AVERAGE DAILY TIME SPENT USING SOCIAL MEDIA



1H 57M

YEAR-ON-YEAR CHANGE IN TIME SPENT USING SOCIAL MEDIA





-5.6% 8.0

983.3 **MILLION** 

SOCIAL MEDIA USERS vs. TOTAL POPULATION



68.0%











**-7 MINS** 



D







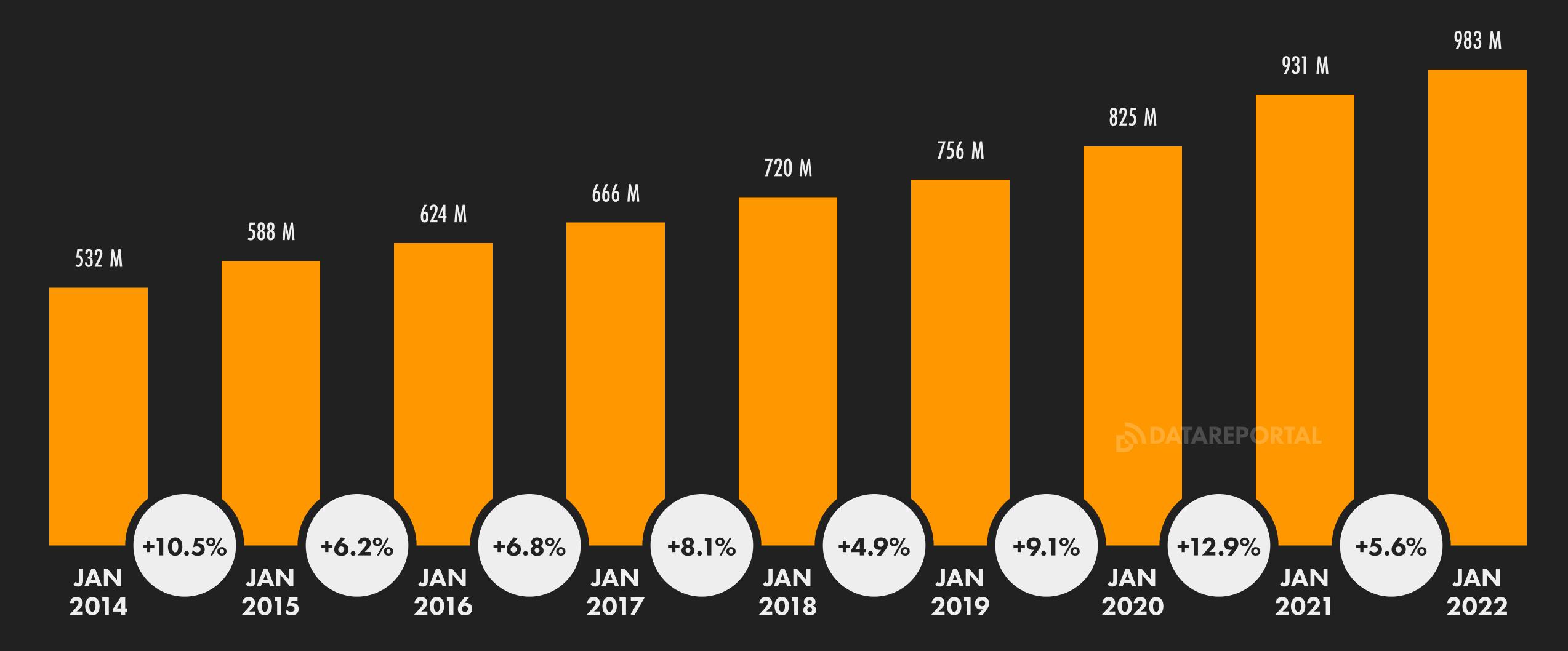




# SOCIAL MEDIA USERS OVER TIME

NUMBER OF SOCIAL MEDIA USERS AND YEAR-ON-YEAR CHANGE







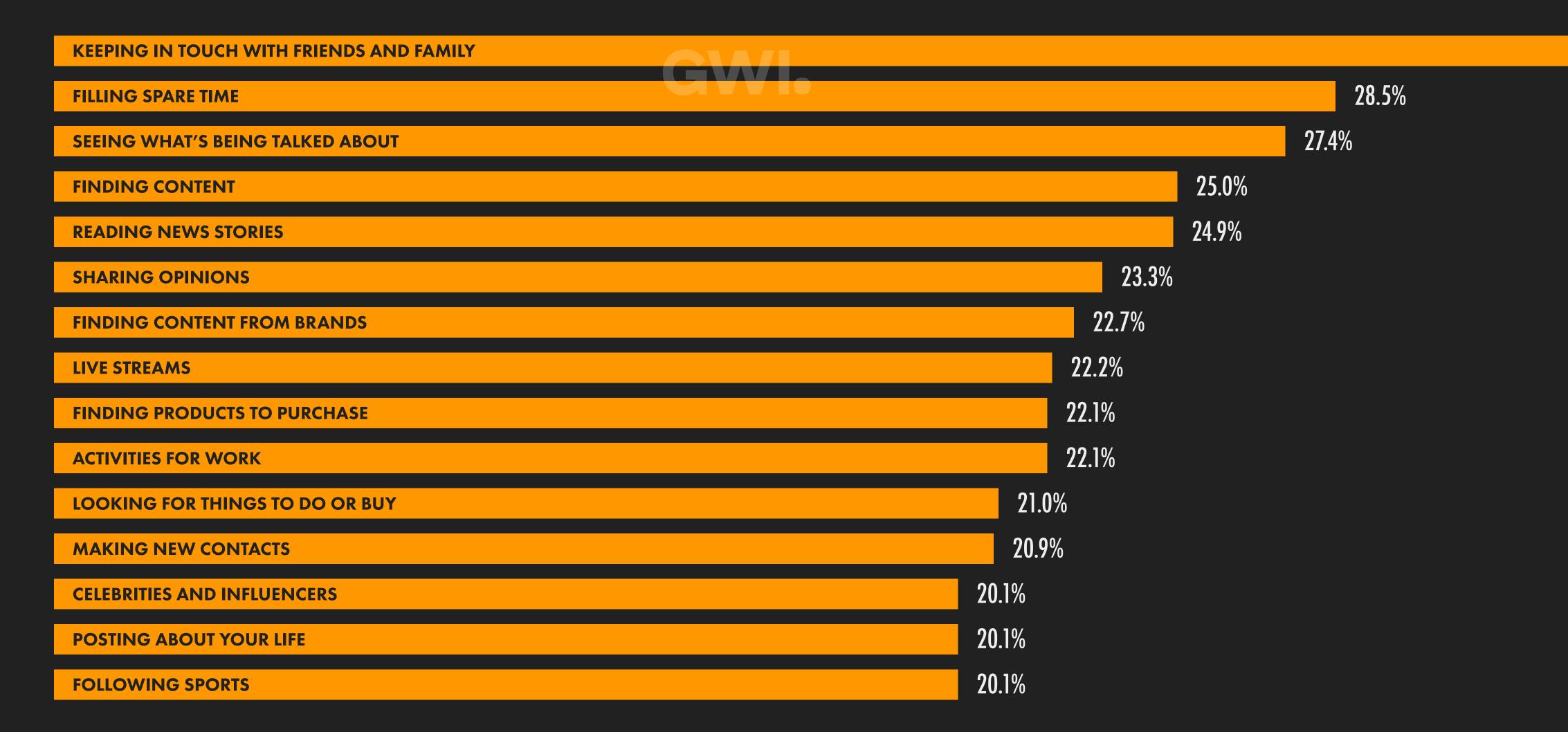


## MAIN REASONS FOR USING SOCIAL MEDIA

PRIMARY REASONS WHY INTERNET USERS AGED 16 TO 64 USE SOCIAL MEDIA PLATFORMS



34.9%

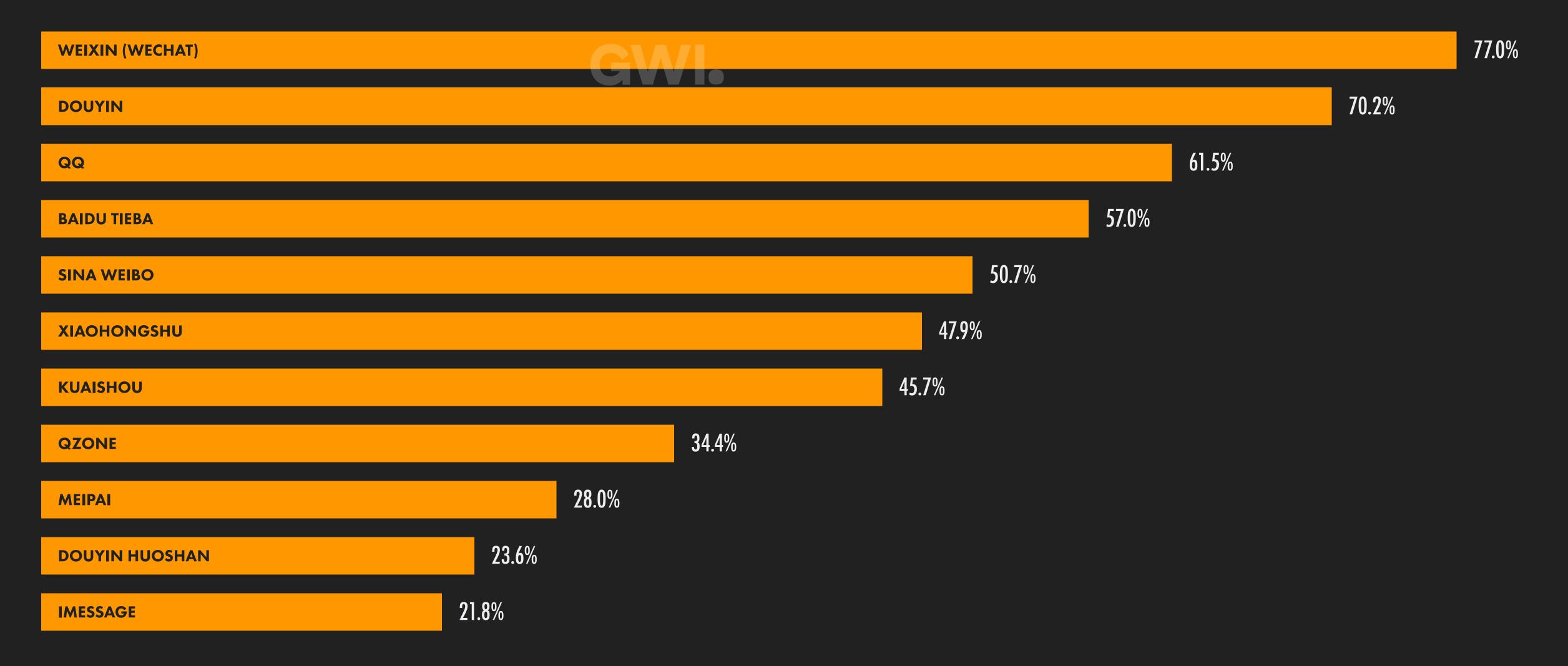




# MOST-USED SOCIAL MEDIA PLATFORMS

PERCENTAGE OF INTERNET USERS AGED 16 TO 64 WHO USE EACH PLATFORM EACH MONTH









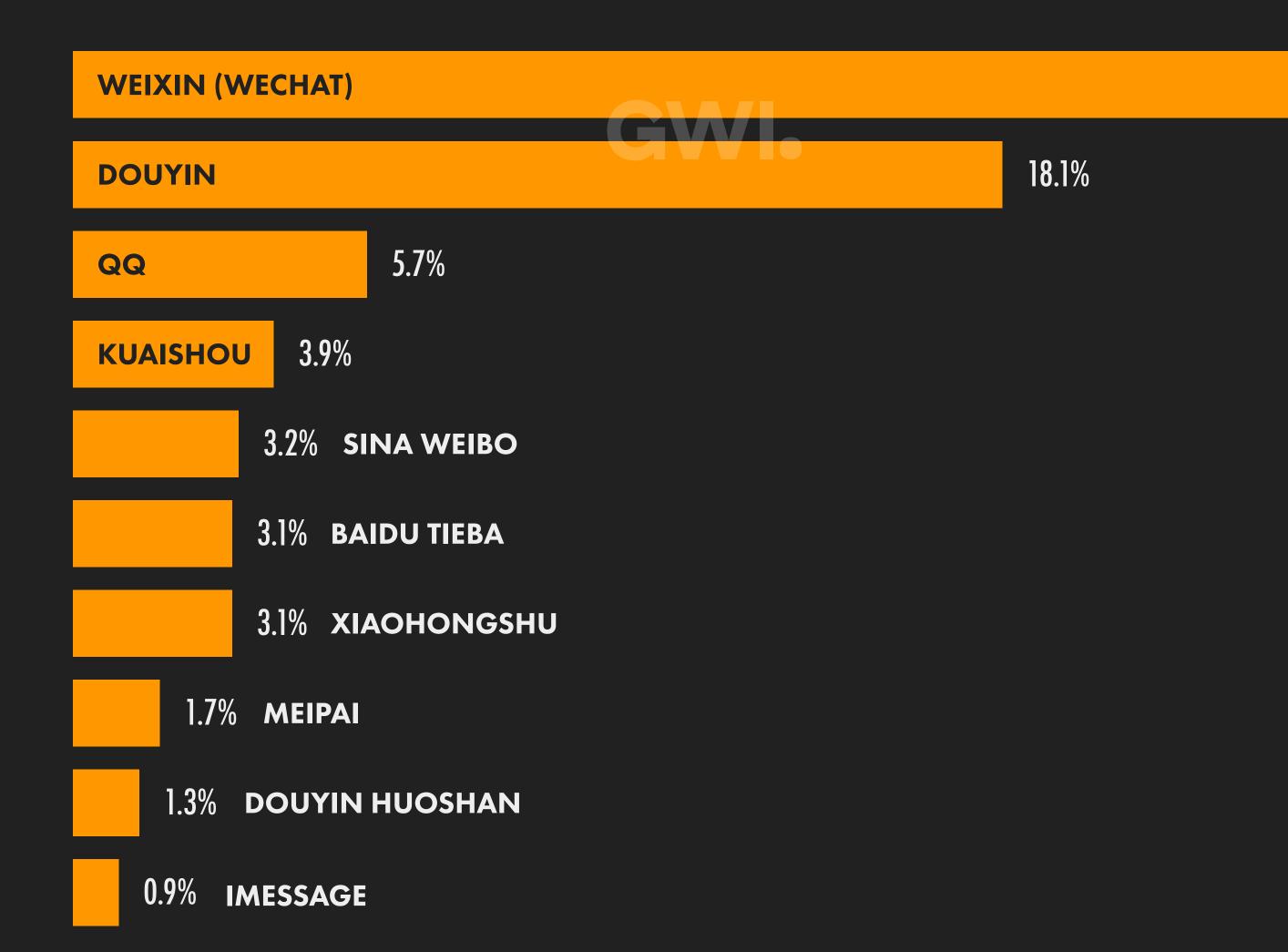
# FAVOURITE SOCIAL MEDIA PLATFORMS

\*\*

CHINA

40.2%

PERCENTAGE OF INTERNET USERS AGED 16 TO 64 WHO SAY THAT EACH OPTION IS THEIR "FAVOURITE" SOCIAL MEDIA PLATFORM





# USE OF SOCIAL MEDIA FOR BRAND RESEARCH

★ \*\* · **CHINA** 

PERCENTAGE OF INTERNET USERS AGED 16 TO 64 WHO USE EACH SOCIAL MEDIA CHANNEL TO FIND INFORMATION ABOUT BRANDS AND PRODUCTS

GWI.

ANY KIND OF SOCIAL MEDIA PLATFORM



83.7%

GWI.

SOCIAL **NETWORKS** 



32.9%

**QUESTION & ANSWER** SITES (E.G. QUORA)



GWI.

21.5%

FORUMS AND MESSAGE BOARDS



21.9%

MESSAGING AND LIVE CHAT SERVICES



MICRO-BLOGS (E.G. TWITTER)



VLOGS (BLOGS IN A VIDEO FORMAT)



17.6%

ONLINE PINBOARDS (E.G. PINTEREST)





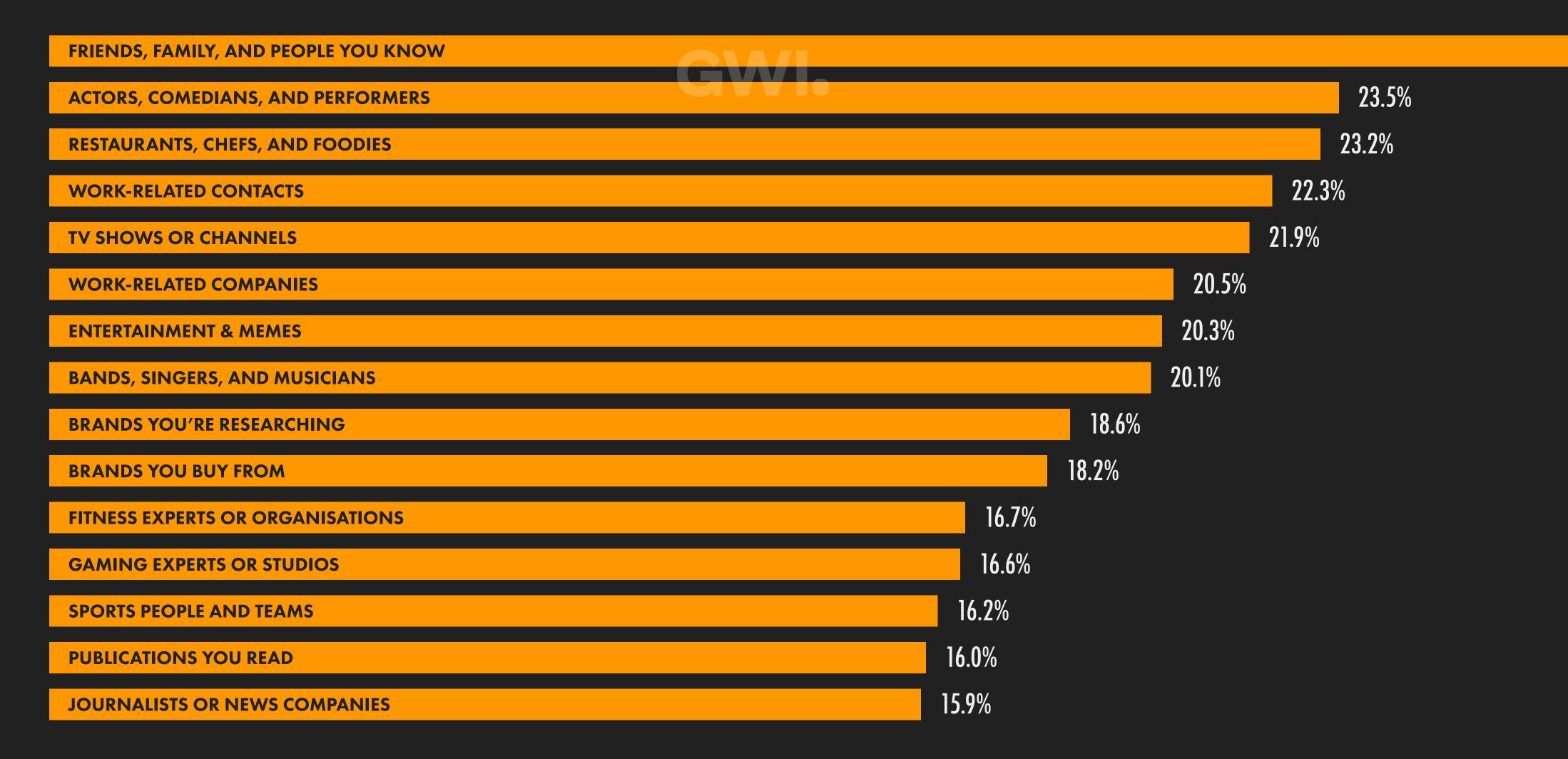
## TYPES OF SOCIAL MEDIA ACCOUNTS FOLLOWED

\*\*

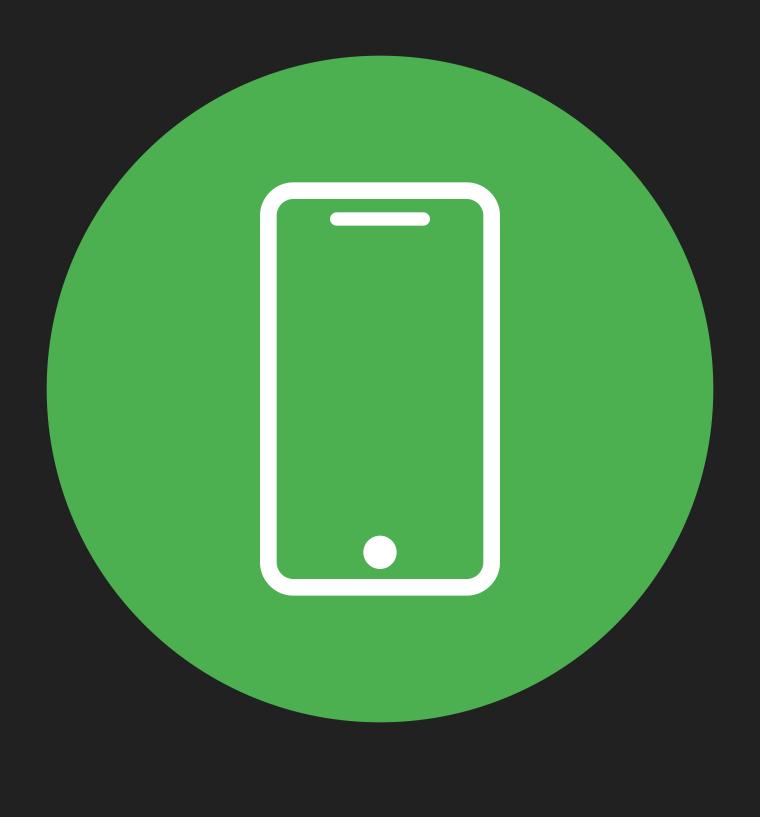
CHINA

**29.5**%

PERCENTAGE OF INTERNET USERS AGED 16 TO 64 WHO FOLLOW EACH TYPE OF ACCOUNT ON SOCIAL MEDIA







MOBILE

# MOBILE CONNECTIVITY

USE OF MOBILE PHONES AND DEVICES THAT CONNECT TO CELLULAR NETWORKS



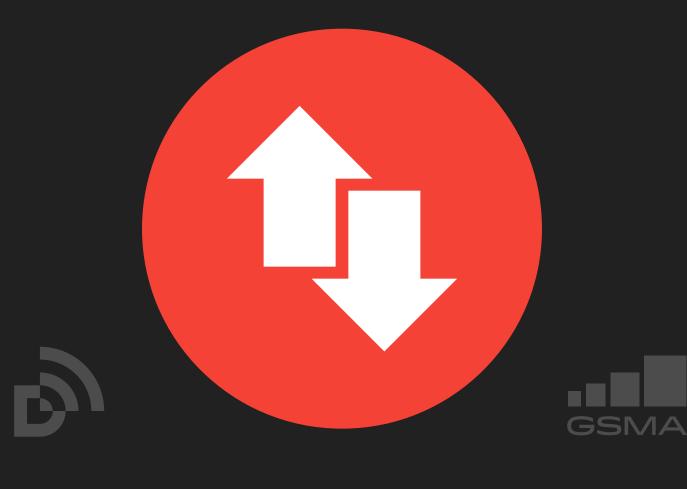
NUMBER OF CELLULAR MOBILE CONNECTIONS (EXCLUDING IOT) NUMBER OF CELLULAR MOBILE CONNECTIONS COMPARED WITH TOTAL POPULATION

YEAR-ON-YEAR CHANGE
IN THE NUMBER OF CELLULAR
MOBILE CONNECTIONS

SHARE OF CELLULAR MOBILE CONNECTIONS THAT ARE BROADBAND (3G, 4G, 5G)









1.63
BILLION

112.6%

+1.8% +29 MILLION 99.6%





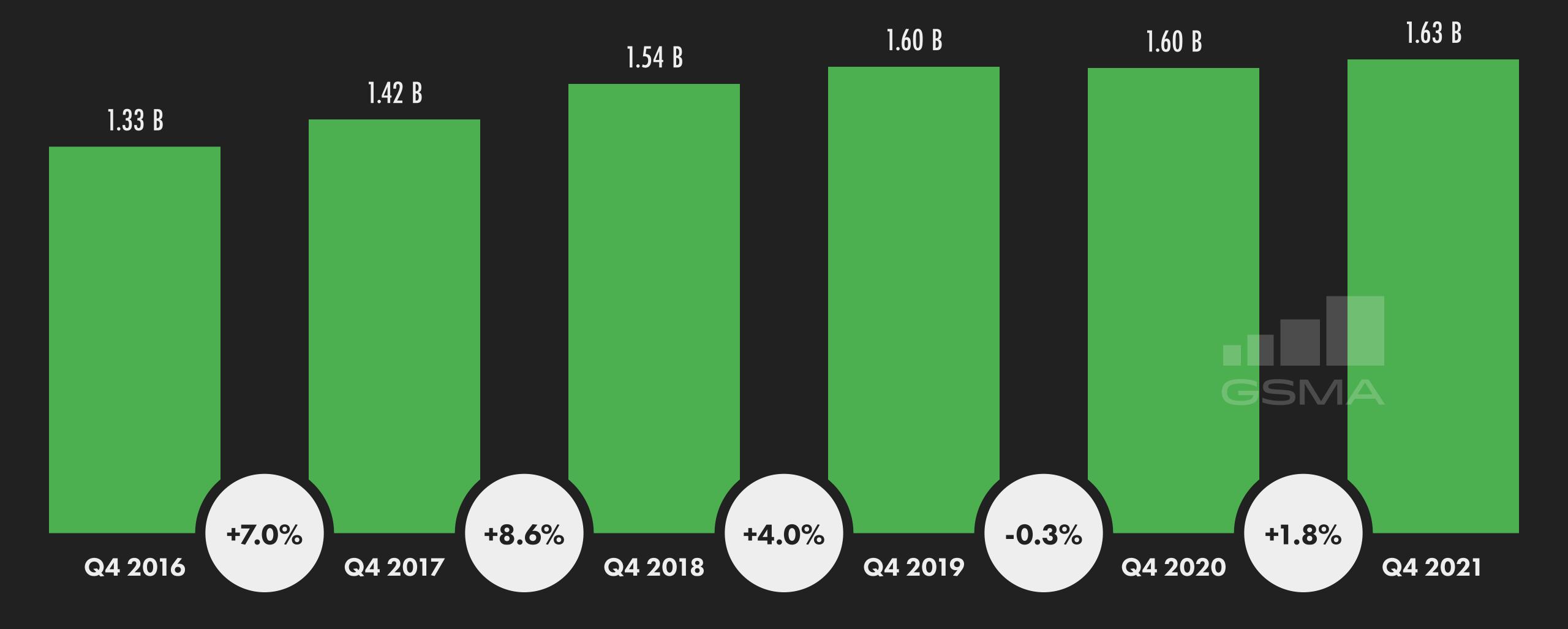
# CELLULAR MOBILE CONNECTIONS OVER TIME

★ \*\*

\*\*

CHINA

NUMBER OF CELLULAR MOBILE CONNECTIONS AND YEAR-ON-YEAR CHANGE





## AFFORDABILITY OF MOBILE INTERNET ACCESS

**CHINA** 

THE COST OF BUYING A SMARTPHONE HANDSET AND 1GB OF CELLULAR MOBILE DATA, AND COMPARISONS WITH AVERAGE MONTHLY INCOME



PRICE OF THE CHEAPEST SMARTPHONE HANDSET (IN USD)



\$97.54

PRICE OF THE CHEAPEST SMARTPHONE HANDSET vs. AVERAGE INCOME



10.5%









0.06%





## SHARE OF MOBILE WEB TRAFFIC BY MOBILE OS

PERCENTAGE OF WEB PAGE REQUESTS ORIGINATING FROM MOBILE HANDSETS RUNNING EACH MOBILE OPERATING SYSTEM



SHARE OF MOBILE WEB
TRAFFIC ORIGINATING
FROM ANDROID DEVICES

SHARE OF MOBILE WEB
TRAFFIC ORIGINATING
FROM APPLE IOS DEVICES

SHARE OF MOBILE WEB
TRAFFIC ORIGINATING FROM
SAMSUNG OS DEVICES

SHARE OF MOBILE WEB
TRAFFIC ORIGINATING
FROM KAI OS DEVICES

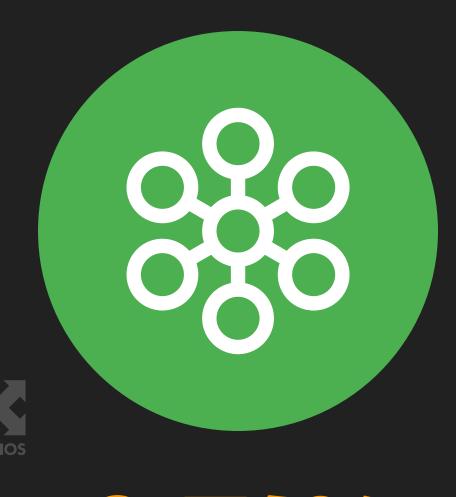
SHARE OF MOBILE WEB
TRAFFIC ORIGINATING
FROM OTHER OS DEVICES











79.94%

19.28%

0.02%

0%

0.76%

YEAR-ON-YEAR CHANGE

-0.4% (-29 BPS)

YEAR-ON-YEAR CHANGE

+3.6% (+67 BPS)

YEAR-ON-YEAR CHANGE

[FROM 0%] (+2 BPS)

YEAR-ON-YEAR CHANGE

[UNCHANGED]

YEAR-ON-YEAR CHANGE

-34.5% (-40 BPS)



**SOURCE:** STATCOUNTER. **NOTES:** FIGURES REPRESENT THE NUMBER OF WEB PAGES SERVED TO BROWSERS ON MOBILE PHONES RUNNING EACH OPERATING SYSTEM COMPARED WITH THE TOTAL NUMBER OF WEB PAGES SERVED TO MOBILE BROWSERS IN NOVEMBER 2021. FIGURES FOR SAMSUNG OS REFER ONLY TO THOSE DEVICES RUNNING OPERATING SYSTEMS DEVELOPED BY SAMSUNG (E.G. BADA AND TIZEN), AND DO NOT INCLUDE SAMSUNG DEVICES RUNNING ANDROID. PERCENTAGE CHANGE VALUES REPRESENT RELATIVE CHANGE (I.E. AN INCREASE OF 20% FROM A STARTING VALUE OF 50% WOULD EQUAL 60%, NOT 70%). "BPS" VALUES REPRESENT BASIS POINTS, AND INDICATE THE ABSOLUTE CHANGE. FIGURES MAY NOT SUM TO 100% DUE TO ROUNDING.





#### MOBILE APP MARKET OVERVIEW

HEADLINES FOR MOBILE APP DOWNLOADS AND CONSUMER SPEND (IN U.S. DOLLARS) BETWEEN JANUARY AND DECEMBER 2021



AVERAGE TIME THAT EACH USER SPENDS USING A SMARTPHONE EACH DAY

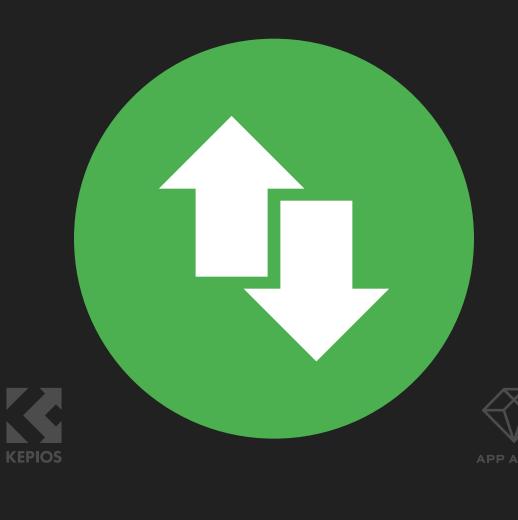
TOTAL NUMBER OF MOBILE APP DOWNLOADS

YEAR-ON-YEAR CHANGE IN THE TOTAL NUMBER OF MOBILE APP DOWNLOADS ANNUAL CONSUMER
SPEND ON MOBILE APPS AND
IN-APP PURCHASES (USD)

YEAR-ON-YEAR CHANGE IN CONSUMER SPEND ON APPS AND IN-APP PURCHASES











3H 10M

98.38
BILLION

+2%

\$56.76
BILLION

+17%





# APP ANNIE APP RANKING: ACTIVE USERS



APP ANNIE'S RANKING OF MOBILE APPS AND MOBILE GAMES BY AVERAGE NUMBER OF MONTHLY ACTIVE BETWEEN JANUARY AND DECEMBER 2021

#	MOBILE APP	COMPANY
01	WEIXIN (WECHAT)	TENCENT
02	DOUYIN	BYTEDANCE
03	PINDUODUO	APP ANNIE XUNMENG
04	ALIPAY	ANT FINANCIAL SERVICES GROUP
05	KUAISHOU	KUAISHOU
06	TAOBAO	ALIBABA GROUP
07	BAIDU	BAIDU
08	QQ	TENCENT
09	QQ BROWSER	TENCENT
10	TOUTIAO	BYTEDANCE

#	MOBILE GAME		COMPANY
01	HONOUR OF KINGS		TENCENT
02	GAME FOR PEACE		TENCENT
03	ANIPOP		HAPPY ELEMENTS
04	MINI WORLD BLOCK ART		MINIWAN
05	LEAGUE OF LEGENDS: WILD RIFT		TENCENT
06	LANDLORD POKER		TENCENT
07	MINECRAFT POCKET EDITION	APP ANNIE	MICROSOFT
08	JJ DOUDIZHU		JJWORLD
09	QQ SPEED		TENCENT
10	SNAKE OFF		WEIPAI





# APP ANNIE APP RANKING: IOS DOWNLOADS



APP ANNIE'S RANKING OF MOBILE APPS AND MOBILE GAMES BY TOTAL NUMBER OF DOWNLOADS FROM THE APPLE IOS APP STORE IN FULL-YEAR 2021

#	MOBILE APP	COMPANY
01	DOUYIN	BYTEDANCE
02	KUAISHOU	KUAISHOU
03	WEIXIN (WECHAT)	APP ANNIE TENCENT
04	NATIONAL ANTI FRAUD CENTRE	MINISTRY OF PUBLIC SECURITY
05	ALIPAY	ANT FINANCIAL SERVICES GROUP
06	PINDUODUO	XUNMENG
07	BAIDU	BAIDU
08	TENCENT VIDEO	TENCENT
09	IQIYI	BAIDU
10	QQ	TENCENT

#	MOBILE GAME		COMPANY
01	HONOUR OF KINGS		TENCENT
02	GAME FOR PEACE		TENCENT
03	ANIPOP		HAPPY ELEMENTS
04	LANDLORD POKER		TENCENT
05	LEAGUE OF LEGENDS: WILD RIFT		TENCENT
06	GENSHIN IMPACT	$\langle X \rangle$	MIHOYO
07	CALL OF DUTY: MOBILE	APP ANNIE	ACTIVISION BLIZZARD
08	MINECRAFT POCKET EDITION		MICROSOFT
09	SNAKE OFF		WEIPAI
10	QQ SPEED		TENCENT





# APP ANNIE APP RANKING: IOS CONSUMER SPEND

CHINA

APP ANNIE'S RANKING OF MOBILE APPS AND MOBILE GAMES BY TOTAL CONSUMER SPEND VIA THE APPLE IOS APP STORE IN FULL-YEAR 2021

#	MOBILE APP	COMPANY
01	DOUYIN	BYTEDANCE
02	TENCENT VIDEO	TENCENT
03	IQIYI	APP ANNIE BAIDU
04	QQ MUSIC	TENCENT
05	YOUKU	ALIBABA GROUP
06	KUAISHOU	KUAISHOU
07	QQ	TENCENT
08	MANGOTV	HAPPY SUNSHINE
09	BOSS ZHIPIN	KANZHUN
10	BILIBILI	BILIBILI

#	MOBILE GAME		COMPANY
01	HONOUR OF KINGS		TENCENT
02	GAME FOR PEACE		TENCENT
03	FANTASY WESTWARD JOURNEY		NETEASE
04	SANGOKUSHI STRATEGY		ALIBABA GROUP
05	GENSHIN IMPACT		MIHOYO
06	MOONLIGHT BLADE	$\langle X \rangle$	TENCENT
07	RISE OF KINGDOMS	APP ANNIE	LILITH
08	YI NIAN XIAOYAO		G-BITS
09	CROSSFIRE		TENCENT
10	WESTWARD JOURNEY ONLINE		NETEASE







ECOMMERCE

### FINANCIAL INCLUSION FACTORS

PERCENTAGE OF THE POPULATION AGED 15+ THAT OWNS OR USES EACH PRODUCT OR SERVICE



**ACCOUNT WITH A** FINANCIAL INSTITUTION



CREDIT CARD **OWNERSHIP** 



**DEBIT CARD OWNERSHIP** 



66.8%

MOBILE MONEY ACCOUNT (E.G. MPESA, GCASH)



**FEMALE** [N/A]

MALE [N/A]

80.2%

MALE **FEMALE** 84.0% 76.4%

20.8%

**FEMALE** 18.2%

MALE 23.4%

63.1%

**FEMALE** 

MALE 70.3%

MADE OR RECEIVED DIGITAL PAYMENTS IN THE PAST YEAR



MADE A PURCHASE ON THE INTERNET IN THE PAST YEAR



45.3%

**USED ONLINE BANKING** IN THE PAST YEAR



39.8%

**USED THE INTERNET TO** PAY BILLS IN THE PAST YEAR



39.5%

FEMALE 37.4%

MALE 41.7%

67.9%

FEMALE 64.1% 71.7%

MALE

FEMALE 46.7%

MALE 43.9%

**FEMALE** 38.9%

MALE 40.7%

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## WEEKLY ONLINE SHOPPING ACTIVITIES

PERCENTAGE OF INTERNET USERS AGED 16 TO 64 WHO ENGAGE IN SELECTED ECOMMERCE ACTIVITIES EACH WEEK



PURCHASED A PRODUCT OR SERVICE ONLINE

ORDERED GROCERIES
VIA AN ONLINE STORE

BOUGHT A SECOND-HAND ITEM VIA AN ONLINE STORE

USED AN ONLINE PRICE COMPARISON SERVICE

USED A BUY NOW, PAY LATER SERVICE











64.4%

31.7%

16.8%

25.5%

31.0%

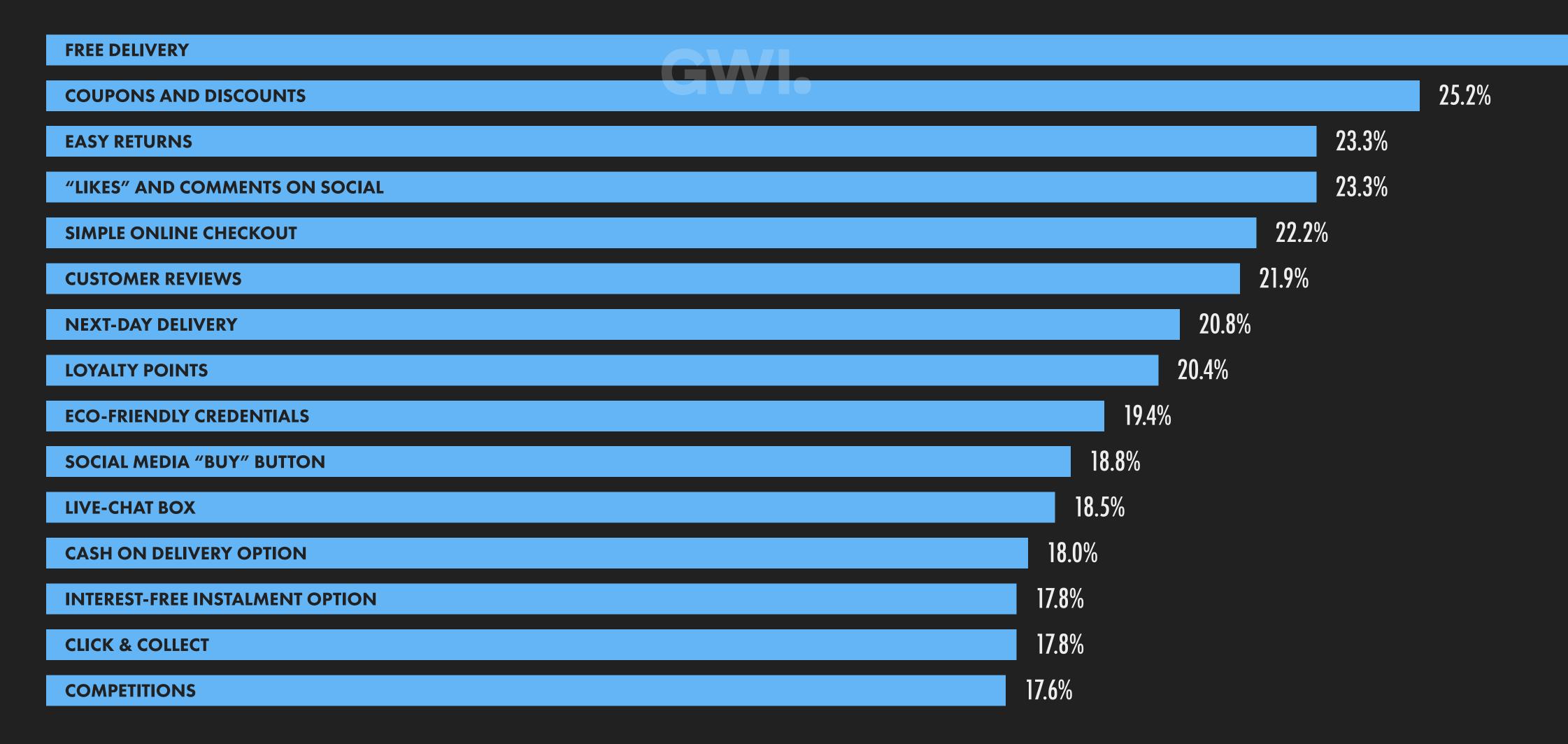


#### ONLINE PURCHASE DRIVERS



**29.1**%

PERCENTAGE OF INTERNET USERS AGED 16 TO 64 WHO SAY EACH FACTOR WOULD ENCOURAGE THEM TO COMPLETE AN ONLINE PURCHASE





## OVERVIEW OF CONSUMER GOODS ECOMMERCE

HEADLINES FOR THE ADOPTION AND USE OF CONSUMER GOODS ECOMMERCE (B2C ONLY)



NUMBER OF PEOPLE PURCHASING CONSUMER GOODS VIA THE INTERNET



TOTAL ANNUAL SPEND ON ONLINE CONSUMER GOODS PURCHASES (USD)



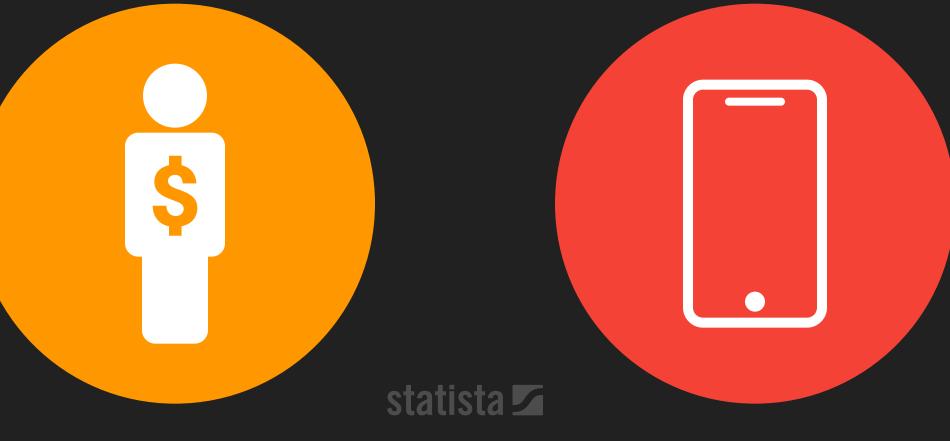
\$1,494

**AVERAGE ANNUAL REVENUE** 

PER CONSUMER GOODS

ECOMMERCE USER (USD)

SHARE OF CONSUMER GOODS ECOMMERCE SPEND ATTRIBUTABLE TO PURCHASES MADE VIA MOBILE PHONES



994.0 **MILLION** 

YEAR-ON-YEAR CHANGE +6.6% (+62 MILLION) TRILLION

YEAR-ON-YEAR CHANGE +11% (+\$145 BILLION)

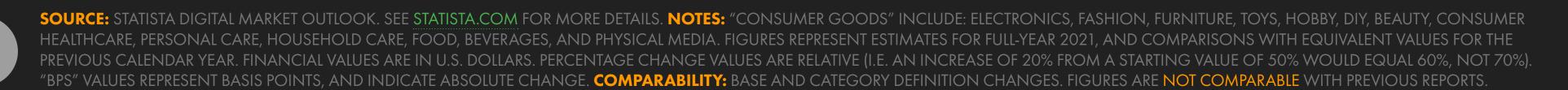
81.2%

YEAR-ON-YEAR CHANGE

+3.9% (+\$56.38)

YEAR-ON-YEAR CHANGE

+1.2% (+97 BPS)







# ECOMMERCE: CONSUMER GOODS CATEGORIES

statista 🗹

ANNUAL SPEND IN EACH CONSUMER GOODS ECOMMERCE CATEGORY (U.S. DOLLARS, B2C ONLY)



**ELECTRONICS** 



\$398.0
BILLION
YEAR-ON-YEAR CHANGE
+3.3% (+\$13 BILLION)

**FASHION** 



\$297.5
BILLION
YEAR-ON-YEAR CHANGE
+4.3% (+\$12 BILLION)

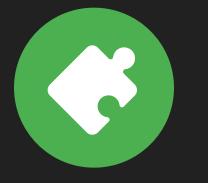
**FURNITURE** 



statista 🗹

\$104.6
BILLION
YEAR-ONLYEAR CHAN

YEAR-ON-YEAR CHANGE +0.06% (+\$65 MILLION) TOYS, HOBBY, DIY



\$190.4 BILLION YEAR-ON-YEAR CHANGE +11% (+\$18 BILLION)

PERSONAL & HOUSEHOLD CARE



\$105.6
BILLION
EAR-ON-YEAR CHANG

FOOD

statista 🗷



\$234.8
BILLION
YEAR-ON-YEAR CHANGE
+39% (+\$66 BILLION)

**BEVERAGES** 



\$83.64
BILLION
YEAR-ON-YEAR CHANGE
+32% (+\$20 BILLION)

PHYSICAL MEDIA

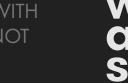


\$70.61 BILLION YEAR-ON-YEAR CHANGE +10% (+\$6.6 BILLION)

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YEAR-ON-YEAR CHANGE +9.6% (+\$9.3 BILLION)



#### ONLINE TRAVEL AND TOURISM

ANNUAL SPEND ON ONLINE TRAVEL AND TOURISM SERVICES (U.S. DOLLARS)



**FLIGHTS** 



\$23.86 **BILLION** YEAR-ON-YEAR CHANGE -46% (-\$20 BILLION) CAR RENTALS



\$7.52 **BILLION** YEAR-ON-YEAR CHANGE +19% (+\$1.2 BILLION) **TRAINS** 



\$19.61 **BILLION** YEAR-ON-YEAR CHANGE -27% (-\$7.1 BILLION) LONG-DISTANCE BUSES



statista 🗹

D

\$636.1 **MILLION** YEAR-ON-YEAR CHANGE -50% (-\$633 MILLION)

HOTELS



\$31.22 **BILLION** YEAR-ON-YEAR CHANGE +47% (+\$10 BILLION) PACKAGE HOLIDAYS



\$13.48 **BILLION** YEAR-ON-YEAR CHANGE +46% (+\$4.2 BILLION) **VACATION RENTALS** 



\$2.98 **BILLION** YEAR-ON-YEAR CHANGE +13% (+\$341 MILLION) **CRUISES** 



\$140.0 **MILLION** YEAR-ON-YEAR CHANGE +98% (+\$69 MILLION)



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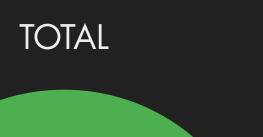
statista 🗹

we are. social

#### DIGITAL MEDIA SPEND

ANNUAL SPEND ON DIGITAL MEDIA DOWNLOADS AND SUBSCRIPTIONS





VIDEO GAMES

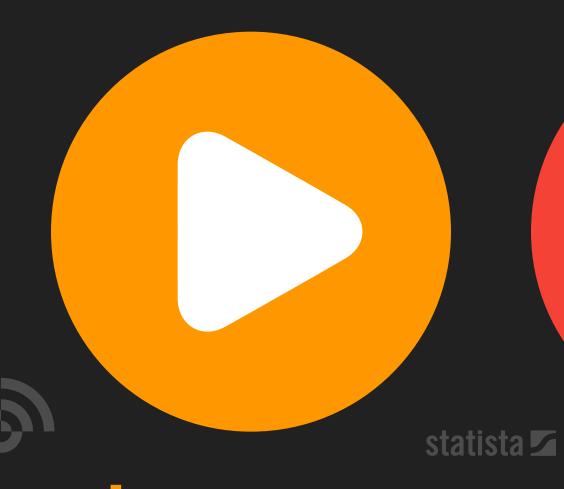
VIDEO-ON-DEMAND

**EPUBLISHING** 

DIGITAL MUSIC











**BILLION** 

**BILLION** 

**BILLION** 

**BILLION** 

**BILLION** 

YEAR-ON-YEAR CHANGE +19% (+\$11 BILLION)

YEAR-ON-YEAR CHANGE +17% (+\$7.3 BILLION)

YEAR-ON-YEAR CHANGE +27% (+\$2.7 BILLION)

YEAR-ON-YEAR CHANGE +12% (+\$241 MILLION)

YEAR-ON-YEAR CHANGE +20% (+\$370 MILLION)





#### ONLINE FOOD DELIVERY OVERVIEW

HEADLINES FOR THE ADOPTION AND USE OF ONLINE FOOD DELIVERY SERVICES

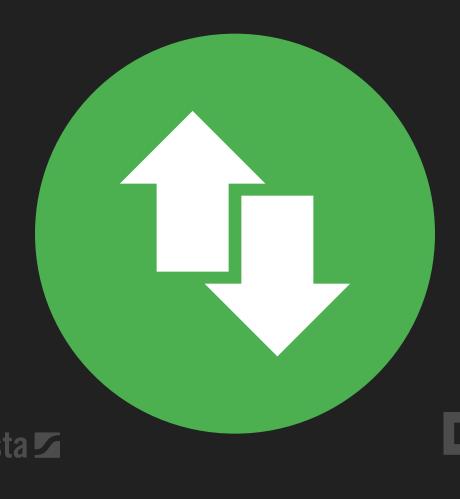


NUMBER OF PEOPLE ORDERING FOOD DELIVERY VIA ONLINE PLATFORMS YEAR-ON-YEAR CHANGE IN THE NUMBER OF ONLINE FOOD DELIVERY USERS

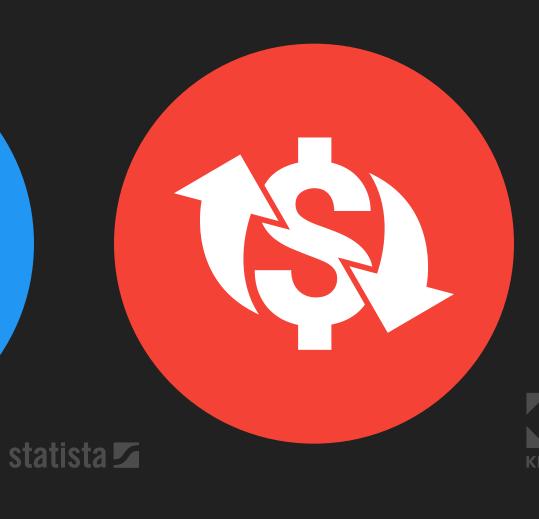
TOTAL ANNUAL VALUE
OF ONLINE FOOD
DELIVERY ORDERS (USD)

YEAR-ON-YEAR CHANGE IN THE VALUE OF ONLINE FOOD DELIVERY ORDERS AVERAGE ANNUAL VALUE
OF ONLINE FOOD DELIVERY
ORDERS PER USER (USD)











766.7 MILLION +15.4% +102 MILLION \$159.0
BILLION

+18.6% +\$25 BILLION

\$207 YOY: +2.7%







## OVERVIEW OF CONSUMER DIGITAL PAYMENTS

HEADLINES FOR THE ADOPTION AND USE OF DIGITALLY ENABLED PAYMENT SERVICES BY END CONSUMERS



NUMBER OF PEOPLE MAKING DIGITAL PAYMENTS YEAR-ON-YEAR CHANGE IN THE NUMBER OF PEOPLE MAKING DIGITAL PAYMENTS TOTAL ANNUAL VALUE OF DIGITAL PAYMENT TRANSACTIONS (USD)

YEAR-ON-YEAR CHANGE IN THE VALUE OF DIGITAL PAYMENT TRANSACTIONS AVERAGE ANNUAL VALUE
OF DIGITAL PAYMENTS
PER USER (USD)











987.8
MILLION

+61 MILLION

\$2.89
TRILLION

+18.1% +\$443 BILLION \$2,928 YOY: +11%



**SOURCE:** STATISTA DIGITAL MARKET OUTLOOK. SEE STATISTA.COM FOR MORE DETAILS. **NOTES:** "DIGITAL PAYMENTS" INCLUDE MOBILE P.O.S. PAYMENTS (E.G. PAYMENTS VIA APPLE PAY OR SAMSUNG PAY), B2C DIGITAL COMMERCE, AND B2C DIGITAL REMITTANCES. VALUES DO NOT INCLUDE B2B TRANSACTIONS. FIGURES REPRESENT ESTIMATES FOR FULL-YEAR FOR 2021, AND COMPARISONS WITH EQUIVALENT VALUES FOR THE PREVIOUS CALENDAR YEAR. FINANCIAL VALUES ARE IN U.S. DOLLARS. PERCENTAGE CHANGE VALUES ARE RELATIVE (I.E. AN INCREASE OF 20% FROM A STARTING VALUE OF 50% WOULD EQUAL 60%, NOT 70%). "BPS" VALUES REPRESENT BASIS POINTS, AND INDICATE ABSOLUTE CHANGE. **COMPARABILITY:** BASE CHANGES. FIGURES ARE NOT COMPARABLE WITH PREVIOUS REPORTS.







# DIGITAL MARKETING

#### SOURCES OF BRAND DISCOVERY



PERCENTAGE OF INTERNET USERS AGED 16 TO 64 WHO DISCOVER NEW BRANDS, PRODUCTS, AND SERVICES VIA EACH CHANNEL OR MEDIUM





#### ENGAGEMENT WITH DIGITAL MARKETING

PERCENTAGE OF INTERNET USERS AGED 16 TO 64 WHO SAY THEY ENGAGE IN EACH KIND OF ONLINE ACTIVITY



RESEARCH BRANDS
ONLINE BEFORE
MAKING A PURCHASE

VISITED A BRAND'S WEBSITE IN THE PAST 30 DAYS CLICKED OR TAPPED ON A BANNER AD ON A WEBSITE IN THE PAST 30 DAYS CLICKED OR TAPPED ON A SPONSORED SOCIAL MEDIA POST IN THE PAST 30 DAYS

DOWNLOADED OR
USED A BRANDED MOBILE
APP IN THE PAST 30 DAYS











42.6%

21.0%

16.7%

17.7%

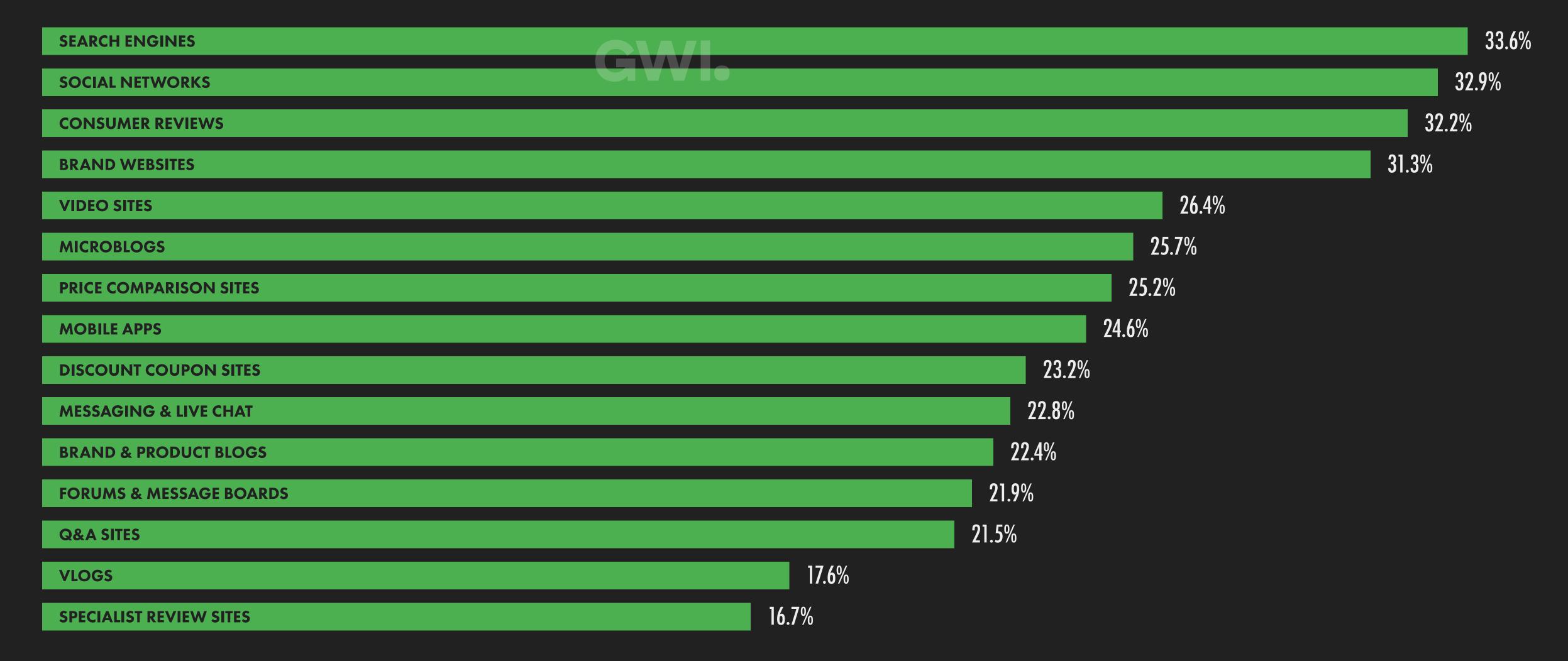
17.1%



#### MAIN CHANNELS FOR ONLINE BRAND RESEARCH



PERCENTAGE OF INTERNET USERS AGED 16 TO 64 WHO USE EACH CHANNEL AS A PRIMARY SOURCE OF INFORMATION WHEN RESEARCHING BRANDS

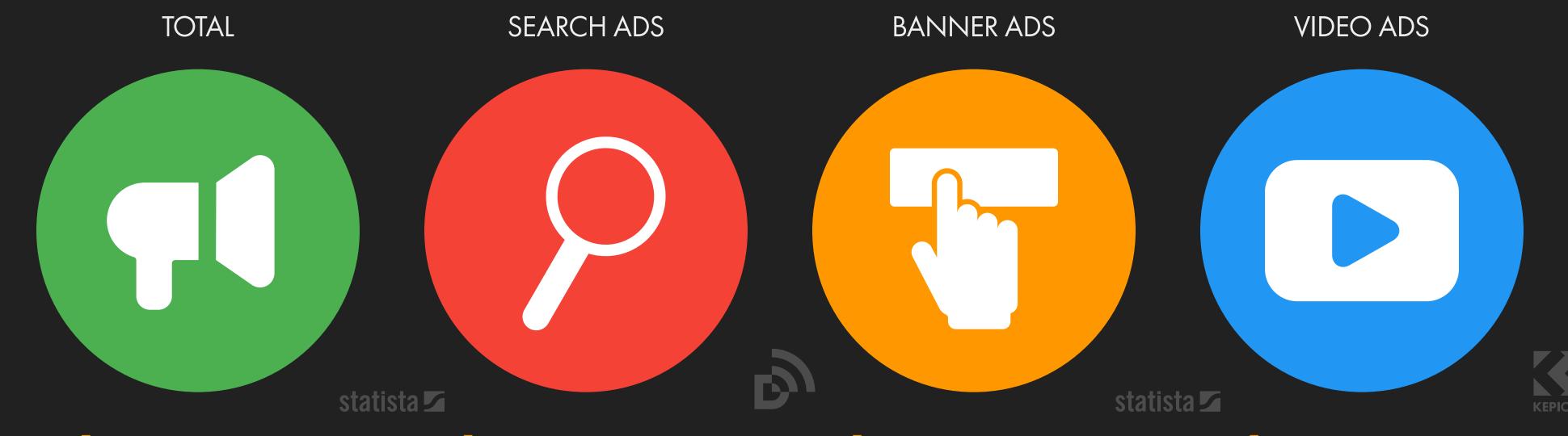




#### VALUE OF THE DIGITAL ADVERTISING MARKET

ANNUAL SPEND ON DIGITAL ADVERTISING, WITH DETAIL BY ADVERTISING FORMAT (U.S. DOLLARS)





CLASSIFIEDS

\$103.3
BILLION

YEAR-ON-YEAR CHANGE +16% (+\$14 BILLION) \$36.83
BILLION

YEAR-ON-YEAR CHANGE +12% (+\$4.0 BILLION) \$40.70
BILLION

YEAR-ON-YEAR CHANGE +17% (+\$6.0 BILLION) \$19.30
BILLION

YEAR-ON-YEAR CHANGE +21% (+\$3.3 BILLION) \$6.43
BILLION

YEAR-ON-YEAR CHANGE +12% (+\$694 MILLION)





#### SOCIAL MEDIA ADVERTISING OVERVIEW

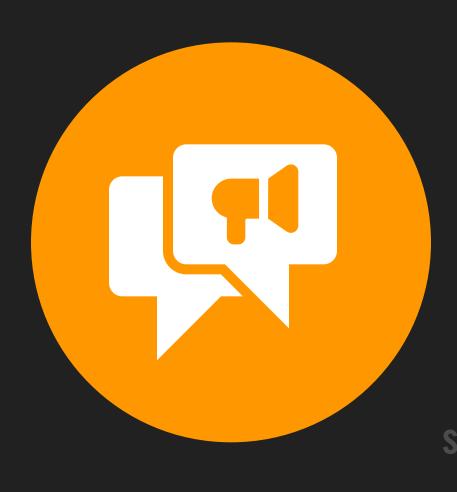
SOCIAL MEDIA'S SHARE OF THE DIGITAL ADVERTISING MARKET



SOCIAL MEDIA'S SHARE OF TOTAL DIGITAL ADVERTISING SPEND

YEAR-ON-YEAR CHANGE IN SOCIAL MEDIA'S SHARE OF TOTAL DIGITAL ADVERTISING SPEND

**ANNUAL SPEND** ON SOCIAL MEDIA ADVERTISING (USD) YEAR-ON-YEAR CHANGE IN SOCIAL MEDIA **ADVERTISING SPEND** 









43.7%

+5.1% **+210 BPS** 

**BILLION** 

+21.5% +\$8.0 BILLION



**77** 





**KEPIOS** 

#### PROGRAMMATIC ADVERTISING OVERVIEW

SHARE OF DIGITAL ADVERTISING FULFILLED VIA PROGRAMMATIC TECHNOLOGIES



PROGRAMMATIC'S
SHARE OF TOTAL DIGITAL
ADVERTISING SPEND

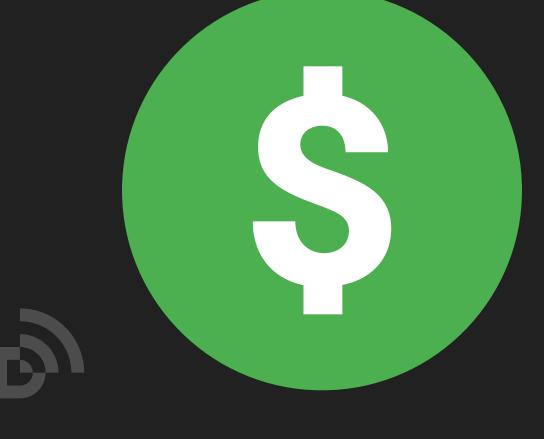
YEAR-ON-YEAR CHANGE IN PROGRAMMATIC'S SHARE OF TOTAL DIGITAL ADVERTISING SPEND

ANNUAL SPEND ON PROGRAMMATIC ADVERTISING (USD)

YEAR-ON-YEAR CHANGE IN PROGRAMMATIC ADVERTISING SPEND (USD)









84.6%

+1.3% +105 BPS \$87.39
BILLION

+17.1% +\$13 BILLION







# MORE INFORMATION

FIND THOUSANDS OF REPORTS EXPLORING DIGITAL TRENDS IN EVERY COUNTRY IN THE WORLD IN OUR FREE ONLINE LIBRARY:

# DATAREPORTAL.COM/LIBRARY

#### A B O U T W E A R E S O C I A L

We are a global socially-led creative agency, with unrivaled social media expertise.

With 1,000+ people in 15 offices spanning four continents, we deliver a global perspective to our clients in a time when social media is shaping culture.

We make ideas powered by people. We understand social behaviours within online communities, cultures and subcultures, spanning the social and gaming landscape.

We work with the world's biggest brands, including adidas, Samsung, Netflix and Google, to reach the right people in a strategic, relevant and effective way.

wearesocial.com



#### **Hootsuite's Perspective**

# Digital Advertising Trends



#### Social ads blend in (to stand out)

Ads that interrupt the social media experience aren't working anymore. Consumers respond better to content that fits organically into the platforms they're using. In 2022, 51% of marketers say they plan to spend more on social advertising, according to our Social Trends 2022 survey. But to truly capture the attention of consumers, they'll have to get creative and ensure their ads mimic the social experiences offered by the individual networks.



## Integrated ad strategies boost ROI confidence

Of the marketers we surveyed, the majority of those *most* confident in quantifying the ROI of social have completely integrated their social advertising strategies with other channels like TV, print, OOH, and digital. Moving away from siloed social ad strategies not only allows businesses to better measure social's impact, but also helps increase the effectiveness of their other marketing activities.



# Paid and organic strategies unite

Our Social Trends 2022 survey shows that 92% of organizations have at least somewhat integrated their paid and organic social efforts. Social marketers have learned that even though paid and organic content can be used to achieve different goals, looking at both strategies holistically can bring about amazing results and accelerate growth.

With Hootsuite, you can manage your paid and organic content side-by-side. Discover what Hootsuite Social Advertising can do for you.

#### MAKE SENSE OF DIGITAL TRENDS

Kepios helps the world understand what's really happening online.

In addition to producing the Global Digital Reports, we also offer:



#### DIGITAL BRIEFINGS

Interactive briefings that make it easy to keep track of digital trends, and identify how evolving behaviours will impact future success.

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#### KEYNOTE PRESENTATIONS

Custom keynote presentations that bring the latest digital trends to life at conferences, events, and private meetings, whether online or in person.

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#### ADVISORY SERVICES

Add our team's experience and insight to your decisionmaking. Available through regular, retained advisory, or ad hoc for one-off sessions.

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#### REPORTS & CONTENT

We research and produce white-label content and cobranded reports that offer rich insights into what people everywhere are doing online.

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#### CONSUMER RESEARCH

Go beyond headlines and hypotheses to understand what people are *really* doing online, and turn insights into actionable plans and results.

**LEARN MORE »** 



# Get closer to your audience with the world's largest study on the online consumer

18M+
consumers

40,000+
data points

4,000+ brands

40+
markets

GWI.



#### Statista – a universe of data



#### Diversity of industries and topics

Statista bundles statistical data on over 80,000 topics from over 170 industries.

The data comes from over 22,500 sources.



Quick help for all cases

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Statista offers insights and facts on industries from 150+ countries.

Markets, companies and consumers from all over the world are highlighted.



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We provide data on every mobile operator in every country worldwide, with over 30 million data points, updated daily.



# Topical and Timely Research

Annually, GSMA Intelligence publishes over 100 reports and exclusive analyses, adding greater insight into our data and supporting our customers in making stronger business choices.



Our forecasting experts provide a five-year (and beyond) view into the future, enabling long-term investment planning. Updated quarterly, our forecasts are consistently accurate within +/- 2.5 % of reported data.



We serve a wide array of industries in the mobile ecosystem and beyond, including most of the world's mobile operators plus major vendors, regulators, international institutions and vertical sectors ranging from automotive to retail.



#### Semrush.Trends

Data. Insights. Impact.

Semrush .Trends provides instant market overview and competitive digital insights for those who are looking to grow their business.

It enables an in-depth view of market conditions and trends for creating a growth-driven marketing strategy.



Accurate data for real-time market and competitive insights



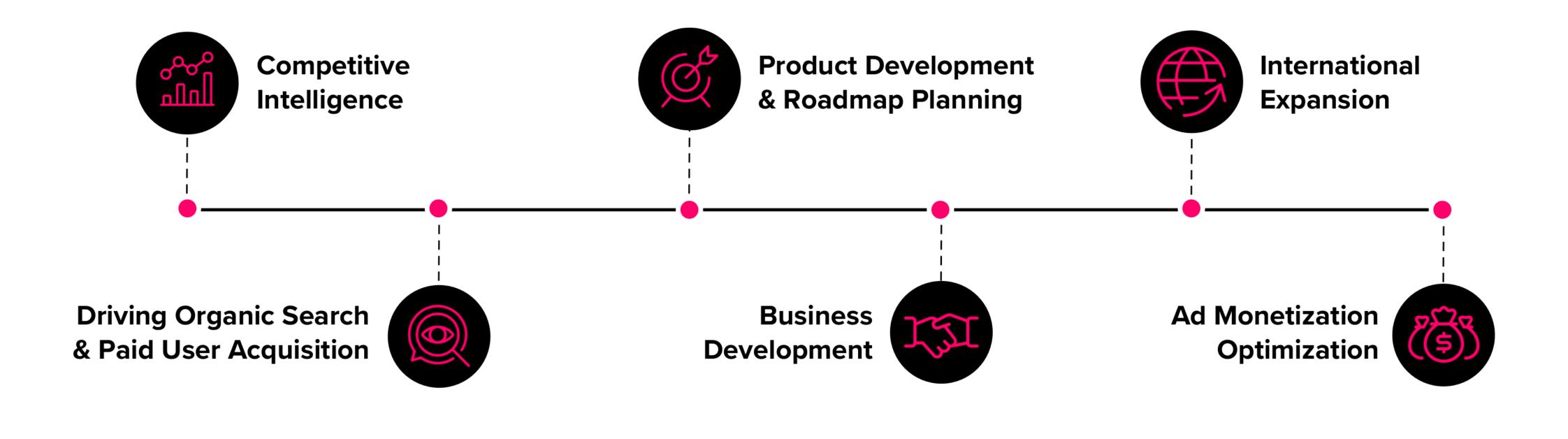
All-encompassing insights for any website, industry or market across 190 countries & regions



A single solution with 50+ tools for your strategic vision



### We Fuel Successful Mobile Experiences & Monetization



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#### NOTES ON DATA VARIANCE, MISMATCHES, AND CURIOSITIES

Note: This page is a summary of our comprehensive notes on data variance, potential mismatches, and curiosities, which you can read in full at https://datareportal.com/notes-on-data.

This report features data from a wide variety of different sources, including market research agencies, internet and social media companies, governments, public bodies, news media, and private individuals, as well as extrapolations and analysis of that data.

Wherever possible, we've prioritised data sources that provide broader geographical coverage, in order to minimise potential variations between data points, and to offer more reliable comparison across countries. However, where we believe that standalone metrics provide a more reliable reference, we use such standalone numbers to ensure more accurate reporting.

Please note that some data points may only be available for a limited selection of countries, so we may not be able to report the same data in all reports.

From time to time, we may also change the source(s) that we use to inform specific data points. As a result, some figures may appear to change in unexpected ways from one report to another. Wherever we're aware of these changes, we include details in the

footnotes of each relevant chart, but please use caution when comparing data from different reports, because changes to research samples, base data, research methodologies, and approaches to reporting may mean that values are not comparable.

Furthermore, due to the differing data collection and treatment methodologies, and the different periods during which data have been collected, there may be significant differences in the reported metrics for similar data points throughout this report. For example, data from surveys often varies over time, even if that data has been collected by the same organisation using the same approach in each wave of their research.

In particular, reports of internet user numbers vary considerably between different sources and over time. In part, this is because there are significant challenges associated with collecting, analysing, and publishing internet user data on a regular basis, not least because research into public internet use necessitates the use of face-to-face surveys. Different organisations may also adopt different approaches to sampling the population for research into internet use, and variations in areas such as the age range of the survey population, or the balance between urban and rural respondents, may play an important role in determining eventual findings. Note that COVID-19 has limited internet user research.

Prior to our Digital 2021 reports, we included data sourced from social media platforms' self-service advertising tools in our calculations of internet user numbers, but we no longer include this data in our internet user figures. This is because the user numbers reported by social media platforms are typically based on active user accounts, and may not represent unique individuals. For example, one person may maintain more than one active presence (account) on the same social media platform. Similarly, some accounts may represent 'non-human' entities, including: pets and animals; historical figures; businesses, causes, groups, and organisations; places of interest; etc.

As a result, the figures we report for social media users may exceed internet user numbers. However, while this may seem counter-intuitive or surprising, such instances do not represent errors in the data or in our reporting. Rather, these differences may indicate delays in the reporting of internet user numbers, or they may indicate higher instances of individuals managing multiple social media accounts, or 'non-human' social media accounts.

If you have any questions about specific data points in these reports, or if you'd like to offer your organisation's data for consideration in future reports, please email our reports team: reports@kepios.com.

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